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# Bancroft's Beautiful Flowers

for 1927



JOSEPH BANCROFT & SON Lock Box 35. Telephone 44 CEDAR FALLS, IOWA

## TO OUR CUSTOMERS

#### THIS IS A CATALOG OF DEPENDABLE THINGS

We do not sacrifice quality for price. You cannot get something for nothing. Our rapidly growing trade is with the class of people who are willing to pay a reasonable price for merchandise of quality. We do business on this priciple—one good plant that grows and blooms is worth a half a dozen that are grown so crowded and weak that they never make a good plant, no matter how you pet and fuss with them.

Our list is not as large as some but you will find that we have discarded the varieties that are not suitable here and list only those we know will prove satisfactory to you. Owing to large increase in our flower business we have been compelled to reduce our list of hardy plants and shrubs retaining only the most popular varieties.

#### SERVICE

Service means quality of goods plus the ability to care for your orders in such a manner that you will come again—Our ever-increasing trade shows that we have both and we are giving them to our customers.

Any order that does not prove satisfactory in every way we are ready and glad to make right—if proper claim is made within a reasonable time after time of shipment.

Errors. If goods received are not as expected compare with order, read Catalog carefully, and if we are in the wrong, write us at once. Every just complaint will have immediate attention.

Remit by bank draft, express order, post-office order or registered letter. If personal checks are sent add 5 cents for exchange.

To Responsible Parties goods will be sent on approval.

Plants by Express. Have your plants, shrubs, etc., sent by express when you can possibly do so. We guarantee safe arrival of all goods by express.

NOTICE. Plants by Mail. Add 10c per dollar on all orders for plants to go by mail. Prices given in this catalog are not prepaid. Postage or express is to be paid by purchaser. All large plants must be sent by express.

#### POINTS ON THE CULTURE OF FLOWERS

Treatment of Plants Received by Mail. If plants are wilted immerse them in water, without removing the packing material and allow them to remain for half an hour. Then unpack and set in small pots in rich fibrous loam, shade from the sun and sprinkle foliage every day being carreful not to overwater the roots until the plants begin to grow, after which they may be shifted to larger pots if necessary.

Soil in Which to Pot Plants. The best soil for most plants is composed of two-thirds good garden soil, and one-third well-rotted manure, well mixed together. If not naturally sandy it is well to add some sharp sand.

Watering. Whenever the plants are dry water so that the earth will be saturated, and no more. No water should be allowed to remain in the saucers under the pots except in the case of aquatic plants. Soft-wooded plants require much more water than hard-wooded ones.

**Drainage** is of the utmost importance. Every large pot should have at least an inch of broken pot, shredded moss or charcoal in the bottom.

Syringing. All plants are benefitted by liberal spraying two or three times a week on the under side of the leaf.

Air. Ventilate well every day when air above freezing point can be admitted. Do not allow cold air to blow directly against plants.

Insects. One of the most disgusting of these is the Scale which attacks the Ferns, Palms, Ivies, etc., lodging on the stem and under side of leaf. There

is no remedy but scraping off and destroying. A severe scrubbing with an old tooth brush and soap will remove the scale. Mealy bugs lodge in the axils of the leaves and are easily removed by using an old tooth brush. Red spider shows itself in a brown dried condition of the leaves and is an indication of too dry an atmosphere. Sponge, sprinkle or wash the leaves often and thoroughly. The Green Fly or Aphis, is best destroyed by tobacco smoke, if the smoke can be confined about the plants; otherwise a tobacco tea, made by steeping one pound of tobacco stems in four or five gallons of water, can be used. Dip the plants in the liquid or sprinkle them thoroughly with it; or moisten the plants with water and sprinkle tobacco dust over them, letting it remain until the usual watering washes off.

Worms in the Soil. Lime water will usually ex-

Worms in the Soil. Lime water will usually expel them without injury to the plant, one part lime to twenty parts water, and when clear, give one or two waterings.

Mildew. A whitish or moldy appearance of the leaves. It is caused by a sudden change in the atmosphere from great heat to cold, or by a draft from open windows or door. At first appearance dust them with sulphur.

#### PRICES OF INSECTICIDES

Tobacco Dust, 20e per pound.

Tobacco Whale Oil Soap. 20c per ½ lb.

Nicotine Paper. 8c per sheet, 4 sheets 25c.

VOLCK controls mites, Aphis and thrips. Pint 75 cents, quart \$1.25.

#### **FERTILIZERS**

#### Wizard Sheep Manure Makes Plants Grow to Perfection

5	lbs35c	•	25	lbs\$1.25
10	lbs60c	•	50	lbs\$2.00
	103	lbs.	\$3	3.35

#### BONE MEAL

10 cents per pound; 6 pounds 50 cents.

BLOOD AND BONE

10 cents per pound; 6 pounds 50 cents.

SWIFT'S VIGEROLE

10 cents per pound; 6 pounds 50 cents.

#### WALKER'S PLANT FOOD

Very easily applied, either in powdered form or diluted with water. Small can, 25c; large can 40c; prepaid.

#### HOW TO CARE FOR PLANTS

#### HOW TO KEEP CUT FLOWERS

We have two phamplets printed on these subjects and would be glad to send them free to any of our customers if you mention same in ordering.

NOTICE—Owing to New Postal Ruling special delivery packages over 2 lbs. will cost 25c. This charge will apply to all cut flower orders except dollar prepaid boxes.

## **CUT FLOWERS**

We are cut flower growers—not dealers. Come and visit our greenhouses when in this locality.

In design work and loose cut flowers we are better than ever prepared to care for your wants. With 60,000 feet of glass devoted to flowers, our excellent facilities for storing and shipping, we are sure that you cannot do better elsewhere. We carry on hand the largest stock of seasonable cut flowers in Central lowa, even in the largest cities few firms carry the stock that we do. Frequently persons are undecided what to order and at such times you may leave the selection to us, stating what you wish to use them for and the price you wish to pay.

WHEN TO ORDER. Give us as much time as possible. Do not be afraid to order even a week or two ahead. You are sure of getting just what you want. Where an order is not sent in until the last thing, we sometimes have to substitute either in kind or color of flower wanted.

HOW TO ORDER. All customers will please notice that orders for early morning shipment must be in the night before. Our Post Office closes at 7 p.m. If you are not sure that your order will reach us before that time, it is safer to wire us. Telephone messages can be sent after 8 p.m. at considerable reduction. It is always best to telephone or telegraph your order when time is limited, as you are then sure of reaching us on time. Don't trust the mails; trains are often late and we often do not receive orders on time.

SUNDAY AND HOLIDAY MAIL. If your order is sent by mail for next A. M. shipment, be sure and affix a special delivery stamp if letter is liable to reach here on Sunday or holiday, as we do not receive all our mail until day following.

FLOWERS BY EXPRESS. All cut flowers, designs, etc., packed to carry long distance safely, either winter or summer.

FLOWERS BY MAIL. On request we often send small boxes of loose cut-flowers by mail, as a rule they reach their destination all right, especially carnations, but much prefer sending by express, as flowers carry better. If orders are to go by mail, add 25c postage which includes special delivery stamp. We positively will not be responsible for time of delivery or for flowers freezing in transit by mail.

TERMS AND CONDITIONS. Cut flowers are strictly cash, and payment must be made immediately on receipt of flowers. We seldom send C. O. D. It often embarrasses those who buy, and it is a needless expense.

COMPLAINTS to be allowed should be made immediately on receipt of flowers. We stand ready always to make any wrong right.

RESPONSIBILITY. While we exercise the greatest care to have all flowers reach their destination on time, and, will not ship unless we are reasonably sure they will reach you on time, we positively will not be responsible for delays in trains, wrecks or express agents' negligence. Should your flowers reach you too late, accept them under protest, do the best you can with them. If for a funeral, lay them on the grave, we will share the loss with you and take care of any claim against express company.

OUR SHIPPING FACILITIES. The fact that the great harvester companies have their general agencies in this city is in itself a sufficient guarantee that there are none better in Northern Iowa.

ASSORTED BOXES OF FLOWERS, our selection. We put up thousands of these boxes throughout the year and invariably they give splendid satisfaction, being our own selection, we can always give splendid value. Are sent prepaid (special delivery) any where and are suitable for any occasion, \$1.00, \$2.00, \$3.00, \$5.00 prepaid.

## Flowers for the House the Season Through:

#### A BIRTHDAY Send Flowers

For the home, a party, for a birthday, or for a sick friend. Just mail us your card and with the address of the person who is to receive it, and we will do the rest. We know you will be pleased.

Have you a friend you would love to remember, then say it with flowers, the most beautiful of remembrances. Our assorted boxes, \$2.00 and up, are very appropriate—say when they should reach destination.

You enjoy having flowers in the home and having them on the table when you have a few friends in; why not have them oftener? Part of the year you cannot grow them, but we make it easy for you to have them whenever you like, at a small cost. Our \$1 and \$2 boxes of cut flowers sent prepaid anywhere are always suitable whatever the occasion.

#### VERY IMPORTANT

How to Keep Your Cut Flowers

All design work. Leave in the boxes and set in a cool cellar until ready to use.

Loose Flowers. Remove from boxes at once, clip ends of stems and put them in water and set in cellar, using deep vase with plenty of water at bottom, and see that the stems are down in the water. By securing loose flowers early and keeping them 12 to 24 hours before using, you double the value of the flowers.



Golden Ophelia

## HOLIDAYS

Owing to the extraordinary demand, it is sometimes impossible to give you exactly the kind of flowers ordered. We do our best, but our customers will find we can give better value in mixed boxes of our own selection, \$2, \$3, \$5, \$10.

#### DECORATION DAY

One of the hardest days of the year to supply the demand. If the weather is hot and damp, it is a time of poor quality and high prices. We shall endeavor to bill all stock at most reasonable prices, according to quality. Prices from May 28th to June 1st will be about as follows:

Carnations, assorted colors only and our selection, \$1.50 per dozen. Purchaser's selection of color, \$2 and \$2.50 per dozen; Roses, assorted colors, our selection of color, \$1.50 and \$2.00 per dozen, extra fancv \$3.00 and \$4.00 per dozen; Columbia, Premier and other best varieties, \$3.00 and \$4.00 per dozen, extra long, \$6.00 per dozen; Jasmine, 60 cents per dozen, \$4.00 per 100; Gladiolus, \$3.00 and \$4.00 per dozen; Lilies, \$4.00 per dozen. Count of lilies includes buds. Send for special list

#### MOTHER'S DAY

Usually observed in all churches the second Sunday in May. Wear a flower for mother's sake, a white one for the mother that is dead, and a colored one for the one who is living.

Carnations. Assorted colors only, and our selection of color, \$2.00 per dozen. Purchaser's selection of color, \$3.00 per dozen.

Roses. \$2, \$3, \$4, \$5 per dozen. Short med roses, assorted colors, \$1.50 dozen. Short stem-

Special Notice. All carnation orders for Mother's Day are taken by us with the distinct understanding that part Roses may be substituted for carnations if necessary.

Send for special list

#### FLORIST TELEGRAPH DELIVERY

We are members of Florist Telegraph Delivery Association of America. Flowers Delivered to Any Part of the World

We have a representative in, or near every city, town or hamlet, who will fill and deliver anywhere any order, on short notice through our co-operate telegraph system.

#### PATRIOTIC DESIGNS

We are well prepared to handle any order for the funerals of our Soldier Dead. Any special form made up in a satisfactory manner at reasonable prices. All designs for Military Funerals are draped with finest quality red, white and blue ribbon. We quote two very appropriate and beautiful pieces.

Flag. On panel of Magnolia, \$10, \$15, \$20.

Wreath of White with Cross of Red inside wreath, \$18, \$25, \$35.

American Legion, 16 i \$15; 24 inches, \$20.00. 16 inches, \$10, 20 inches across

In ordering always use telegraph or telephone in preference to letter where immediate shipment is desired.

#### SEASONABLE PRICE LIST OF LOOSE CUT FLOWERS

SWEET PEAS. Season, January 1st to June 1st, 75 cents per bunch. After May 15th, 50c per bunch of 25

LILIES, Easter and Callas. Season almost the entire year, \$4.00 and \$5.00 per dozen. Large quantities always on hand at Easter at regular prices. All large buds count same as flowers on Easter Lilies and average the dozen, eight open flowers. Place your Easter orders early. Easter Lilies during May and June 40c each, \$4.00 per dozen.

CORSAGE BOUQUETS. Made up of assorted flowers and tied with ribbon, \$1, \$2, \$3, \$5 each.

ASPARAGUS PLUMOSUS. Sprays, 25c and 50c per dozen.

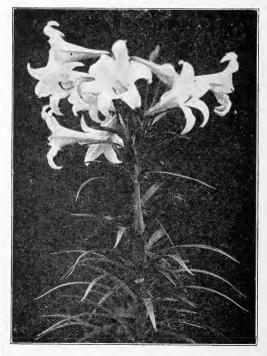
SPRENGERI Sprays, 25c and 50c per dozen.

SMILAX. 35c per string of 4 to 5 feet; \$3.50 per dozen strings.

CHRYSANTHEMUMS. All the popular colors. Season October 15th to December 15th. Good flowers, \$3.00 per dozen; fancy, \$4 to \$5 per dozen; extra fancy, \$6 per dozen.

MARGUERITES. In season, 35 cents per dozen.

DUTCH HYACINTHS. February 15th to April 1st, 25c each, \$3.00 per dozen.



SPRAY EASTER LILIES, \$5.00, \$7.50, \$10.00 and up.

On all small orders to go by mail add 25 cents for postage, except our special prepaid boxes

## PRICES OF LOOSE ROSES AND CARNATIONS.

Below we give a table showing about what you may expect to pay at the different seasons. These prices are for the very best stock. Our Roses are the finest that grow and will compare favorably with any other firm. We believe they are better value than you will secure elsewhere. Our Columbia and Premier are wonderful values—there are none better.

	THANKS- GIVING	DEC. 22 to JAN. 1	EASTER	JUNE 1 to JUNE 10	JUNE 10 to NOV. 1
ROSES	Per Dozen	Per Dozen	Per Dozen	Per Dozen	Per Dozen
Price varies according to season and length of stem.					,
America, Columbia and Premier.					
Dark Pink	\$3 to \$6	\$3 to \$8	\$3 to \$8	\$2 to \$5	\$2 to \$5
White Killarney	\$2 to \$3	\$2 to \$4	\$2 to \$4	\$1.50, \$2, \$3	\$1.50, \$2, \$3
Butterfly (Pinkish Yellow)	\$2 to \$3	\$2, \$3, \$4	\$2, \$3, \$4	\$1.50, \$2, \$3	\$1.50, \$2, \$3
Golden Ophelia, (yellow)	\$2 to \$3	\$2, \$3, \$4	\$2, \$3, \$4	\$1.50, \$2, \$3	\$1.50, \$2, \$3
Sensation and Templer (Red)	\$2 to \$5	\$2, \$3, \$4	\$2, \$3, \$4	\$1.50, \$2, \$3	\$1.50, \$2, \$3
CARNATION		extra fancy \$5.00	extra fancy \$5.00	\$3 and \$4	
White, Light and Dark Pink, Scarlet and Variegated.		40.00			
Good grade, assorted colors	\$1.50	\$2.00	\$2.00	\$1, \$1.50, \$2	\$1.00
Extra Fancy Selected	\$2.00	\$3.00	. \$3.00	\$3.00	\$1.50
Best Red	\$2.00	\$3.00	\$2.00	\$2.00	\$1.50, \$2

For Decoration Day and Mother's Day Prices See Page 4

# FOR PARTIES, RECEPTIONS AND BIRTHDAY GIFTS

Loose flowers in vases or baskets are most suitable for table or room decoration. A carnation or short stemmed rose for each person where trays are passed. Where guests are seated at tables, one rose or carnation each for the gentlemen, and for the ladies, two or more tied with dainty cord or ribbon.

#### PRICES OF BOUQUETS

Buttonhole. For gentlemen. Short roses, 15c each, \$1.50 per dozen; short carnations, 10c each, \$1.00 per dozen.

Boutonnier for ladies, small, 30 cents each, \$3 per dozen; larger, 60 cents each and \$1 each.

Sprays of Roses, Lilies, Carnations and other seasonable flowers made up for funerals and for laying on grave, tied with ribbon or chiffon, \$2.00, \$3.00, \$5.00, \$10.00 and up.

#### CORSAGE BOUQUETS

Large, made with shield and tied with ribbon. \$2, \$3 and \$5 each. Small size, \$1 and \$1.50 each.

#### BASKETS

Filled with flowers, very suitable for funerals, gifts, weddings and receptions. \$2, \$3, \$5, \$10 and up.

#### CHIFFONS, RIBBONS AND CORDS

We carry a full line of different styles and colors. Chiffons and Nettings. Plain, white, pink, nile green, lavender, purple, six inches wide, 20c per yard: 4 inches wide, 15c per yard.

Chiffon Ribbon. Eight inches wide, very fine 30c per yard.

Ribbon. Different colors and widths, 10c, 15c, 20c, 30c and 40c per yard.

Cord with Tassels, Small, 5c each, 50c per dozen; larger, 10c each; \$1 per dozen.



Wedding Bouquet No. 1

## DESIGNS FOR WEDDINGS

These are hung suspended on wall above bridal party.

Bells, \$8, \$10 and \$12.

Bow and Arrow, \$7, \$9.

Yoke, \$10.

Horseshoes, \$3, \$4 and \$5.

Lovers' Knot, \$8.

Bouquets, hand. No. 1 as illustrated, \$5, \$6 and \$8. No. 2 as illustrated, \$7, \$8, \$10 and \$15.

Wedding Rings, \$4, \$5, \$6.

For Patriotic Designs See Page 4.



Shower Bouquet No. 2

## DESIGNS FOR FUNERALS

The use of flowers as a means of conveying sympathy is undisputed. The practical experience we have daily, in the making of various floral arrangements insures artistic as well as skillful ideas in making sprays, casket covers and funeral designs. Our aim is to fill your order as near as possible according to your wishes.

Below will be found approximate prices of designs—any special designs not on this list will be made to order at reasonable prices.

#### Measurement of Standing Designs Includes Height.

Anchor Flat, 12 to 24 inches, \$4.00 to \$12.00.

Anchor on Base, 15 to 36 inches high, \$5.00 to \$20.00.

Anchor on Easel, 15 to 24 inches \$5.00 to \$15.00.

Anchor on Easel with Scroll, 24 to 30 inches, \$15.00 and \$20.00.

Anchor Chained to Standing Cross 24 to 36 inches high, \$20.00 to \$30.00.

Broken Column, 18 to 36 inches, \$10.00 to \$25.00.

Broken Wheel, 16 to .36 inches, \$8.00 to \$30.00.

Bible, 18 to 24 inches, \$15.00 to \$25.00.

Cross Flat, 12 to 36 inches, \$3.00 to \$20.00.

Cross of Magnolia, Galyx or Boxwood, 12 to 36 inches \$3.00 to \$10.00.

With flowers, \$2.00 extra.

Crosses Standing, 18 to 36 inches, \$6.00 to \$30.00.

Cross Maltese, 12 to 24 inches, \$4.00 to \$12.00.

Cross Casket, 15 to 25 inches, \$5.00 to \$12.00.

Cross and Sickle on Stand, 24 inches, \$10.00, \$15.00 and \$20.00.

Casket Covers or blankets used for covering the entire casket or just the lower part of the casket. Price varies according to time of year and size of cover. Small for children, \$15, \$20, \$25; large for grown persons, \$30.00, \$40.00, \$50.00 and upward

Door Badge, \$2.00 and \$3.00.

Door Badge Wreath, \$3.00, \$4.00, and \$5.00.

Crescent, 12 to 21 inches, \$4.00 to \$10.00.

Crescent and Star, on Stand, 18 to 30 inches, \$8.00 to \$15.00.

Gates Ajar, 18 to 36 inches, \$15 to \$30.

Harp on Stand, 15 to 36 inches, \$6.00 to \$25.00.

Harp Flat, 12 to 24 inches, \$5.00 to \$10.00.

Heart Solid, 12 to 18 inches, \$5.00 to \$10.00.

Heart Open, 12 to 21 inches, \$5.00 to \$10.00.

Lyre on Base, 15 to 36 inches, \$6.00 to \$25.00.

Shield, 12 to 24 inches, \$6.00 to \$15.00.

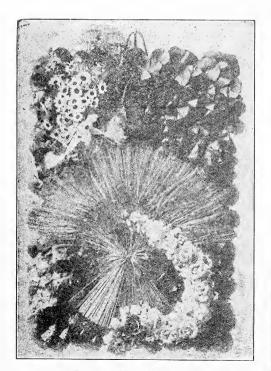
Shield of Galyx or Magnolia, on easel with emblem \$7.50, \$10.00, \$12.00 and \$15.00.

Scroll, 18 to 24 inches, \$10.00.

Wreath of Assorted Flowers, 10 to 30 inches, \$3.00 to \$20.00.

Wreath Reclining on Easel with

Palm Leaves, \$2.00 extra each size.



Panel of Magnolia Leaves

Lyre Flat, 12 to 24 inches, \$5.00 to \$12.00.

Ladder Reclining, 24 to 36 inches, \$8.00, \$10.00 and \$12.00.

Pillows, 13 to 36 inches, \$6.00 to \$30.00.

Sickle, 12 to 24 inches, 4.00 to \$7.50.

Star Flat, 12 to 18 inches, \$5.00 to \$10.00, on base, \$2.00 extra.

Star and Crescent on Easel, 24 to 36 inches, \$10.00 to \$20.00.

Star and Crescent on Base, 18 to 30 inches, \$8.00 to \$15.00.

Sheaf of Wheat, \$1.00, \$1.50, \$2.00 and \$3.00 with flowers, \$2.00 to \$5.00 extra.

Sickle on Panel of Magnolia on Easel with Sheaf of Wheat. \$18.00, \$20.00, and \$25.00.

Sheaf on Base standing with Sickle, 24 to 36 inches, Leaves, 24 to 30 inches, \$12.00 and \$15.00.

Broken Wreath on Base, 18 to 24 inches, \$8.00, \$10.00 and \$12.00.

Solid Wreath of Carnations with a Cluster of Roses, 15 to 24 inches, \$6.50, \$8.00, \$10.00 and \$15.00. Wreath of All Roses or All Carnations, 12 to 30 inches \$5.00 to \$20.00.

Wreath Reclining on Easel, 12 to 30 inches, \$5.00 to

\$20.00. Wreath of Boxwood on Easel with Flowers, \$15 to

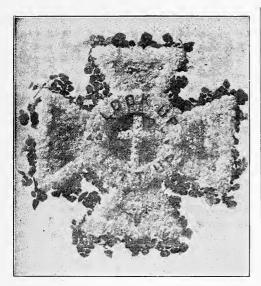
Wreath on Stand with Dove, 18 to 36 inches, \$10.00 to \$25.00.

Wreath Crescent Shape, price same as standard wreaths.

Wreath of Palm Leaves, \$5.00 to \$10.00.

Wreath of Ivy Leaves, Galyx or Magnolia, leaves with Cluster Flowers, 12 to 30 inches, §4.00 to §15.00. All wreaths will be placed on easels without extra charge is so requested. Our Lodge designs are made right both as to arrangement of colors and form. We ask you to compare our work with that of any other firm.

## LODGE DESIGNS



Epworth League

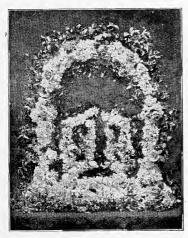
A. O. U. W. 21 and 24 inch, \$8 and \$10.Epworth League. 12 to 21 inch, \$5.00 to \$10.00.

Knights of Pythias Triangle. 12 to 30 inches \$5.00 to \$15.00.

K. of P. on Easel With Panel, \$4.00 extra.

Knights Templar, Maltese Cross with cross and crown, \$25.00.

K. T. Cross and Crown, see cross and crown.Maltese Cross, see maltese cross.



Gates Ajar

Order of Eastern Star, 12 to 24 inches, \$5.00 to \$12.00.

With Magnolia Wreath, \$3.00 extra.

Daughters of Rebekah, Crescent and Seven Stars, 12 to 24 inches, \$5.00 to \$12.00.

Pythian Sisters, \$7.00, \$10.00.

Royal Arcanum, crown, \$5.00 and \$7.00.

Elks Dial, 21 to 24 inches, \$12.00 to \$15.00.

G. A. R. Shield, 15 to 21 inches, \$6.00, \$8.00 and \$10.00.

G. A. R. Wreath, 12 to 21 inches, \$4.00 to \$8.00

L. O. T. M., 15 to 18 inches, \$7.50 and \$10.00. Shriners, Crescent and Star with Sword, 24 inches and 30 inches, \$15.00 and \$20.00.

Odd Fellows, 15 to 30 inches, \$5.00 to \$12.00.

MASONIC, square and compass, 12 to 24 inches, \$5 to \$12.

Masonic On Easel with Palm leaves, \$2.00 additional.

M. W. A., Axe and Beetle on Shield, 16 to 24 inches, \$8.00, \$10.00 and \$12.00.

M. W. A., Leaf with M. W. A. and Axe and Beetle, 12 to 18 inches, \$5.00 to \$10.00.

Other Lodge Designs made to order at reasonable prices; if mounted on easel with Palm Leaves, \$2.00 extra.



Masonic on Easel



#### Wreath of Magnolia Decorated

- No. 1. Green Lacapodium, Cycas leaves statice and cones. 16 in., \$4.00; 18 inch, \$5.00.
- No. 2. Green Magnolia with clusters cycas, pink statice, green fibre ribbon. 16 inch, \$5.00; 18 inch \$5.00.
- No. 3. Brown Magnolia, leaves lavender statice and orchids. 16 inch \$4.00; 18 inch \$5.00.
- No. 4. Plain wreath of Magnolia leaves. 12 inch, \$2.00; 15 inch, \$3.00; 18 inch, \$4.00.
- No. 5. Brown Magnolia leaves cycas, statice with pods and cones. 16 inch, \$4.00 18 inch, \$5.00.
- No. 6. Oak leaves, pine cones and statice, red fibre ribbon. 16 inch, \$4.00; 18 inch, \$5.00.
- No. 7. Magnolia with three Palm leaves, lavender and white statice, pink bow

## MEMORIAL WREATHS, ETC

Wreaths, cross, etc., made up of prepared leaves and flowers (not artificial) are most suitable to lay on graves for Armistice Day, Christmas, Easter, Mother's Day and Decoration Day. These will last a long time out in the weather. Can be sent long distances safely and are beautiful in form and finish.

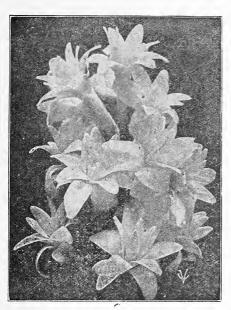
We also use many for funerals as they are very suitable especially for elderly people as they can be laid on the grave afterward and stay beautiful many weeks.

- and pine cones. 16 inch, \$4.00; 18 inch, \$5.00.
- No. 8. Lacapodium, statice and small pink flowers and pink bow. 10 inch, \$2.50 12 inch, \$4.00.
- No. 9- Laurel leaves, pink and lavender statice, purple bow. 12 inch, \$3.00; 14 inch, \$4.00.
- No. 10. Cluster of Palm leaves tied with ribbon. \$2.00, \$3.00, \$4.00, \$5.00.
- No. 11. Fancy Lotus Wreath, oak leaves with lotus heads, cycas, ferns and statice. 16 inch, \$6.00; 18 inch, \$8.00.
- No. 12. Cross, green lacapodium with cycas leaves and bow of fibre ribbon. 20 inch, \$4.00; 24 inch, \$5.00.
- No. 13. Christmas baskets filled with Ruskes, evergreen, artificial holly, etc., \$1.00, \$1.50, \$2.00 and \$3.00 each.



Double Spray Roses \$8.00, \$10.00, \$15.00, \$20.00 and \$25.00

## SUMMER FLOWERING BULBS



Tuberose

Pearl. Universal favorite, the pure white waxy flowers and sweetness recommend it to all. It is so easily grown that it should be in every garden. First size bulbs, 25 cents for 3; 75 cents per dozen.

#### Armstrong Everbloomer.

A greatly improved single, the habit is such that it continues throwing up blooming stems through the season. 7 cents each, 25 cents for 4.

#### AMARYLLIS (King Lily)

Very popular for house culture and easily grown. New Hybrids, assorted colors, very large flowers, 70c each.

#### GLOXINIAS

Can supply this year assorted colors only; California grown. 50c each; 4 for \$1.00. After April 15th, pot grown plants only 40c each.

#### TUBEROUS ROOTED BEGONIAS

Unexcelled for summer bedding, such as lawn beds and borders. They will thrive best in partial shade. Single Mixed Colors. 20 cents each, 3 for 50c.

Double Mixed Colors. 25 cents each, 5 for \$1.00. After April 15th, pot grown plants only 35 cents each, \$3.50 per dozen.

#### GIANT ISMENE

Flowers are large, like an Amaryllis, of novel form, snowy white, exceedingly fragrant. 20 cents each.

#### ZEPHYRANTHES

Dwarf bulbous plants, with flowers in great profusion during the summer and fall.

Candida. Large, pure white flowers in the fall. 7 cents each, 25 cents for 4.

Rosea. 15c each, 2 for 25c.

#### FANCY-LEAVED CALADIUMS

Valued for the gorgeous coloring and marking of leaves. 40c each.

#### MADERIA VINE

A beautiful, rapid-growing climber, bearing racemes of fragrant white flowers, 7 cents each, 80 cents per dozen.

#### HYACINTHUS CANDICANS

Large, yucca-like leaves growing as high as 4 feet, producing racemes of long, funnel-shaped pendulous flowers, 10 cents each, 25 cents for 5.

#### CALLAS

Elliotiana. Flowers are of a rich golden yellow, foliage is the same as that of the Spotted Calladeep green with white spots. 50 cents each.

Spotted Leaf. Similar to the well-known White Calla but having its foliage marked and dotted with numerous white spots. The flowers are pure white with dark throat. 15 cents each, \$1.50 per dozen. Large size, 25c each.

#### APIOS TUBEROSA

An elegant climbing plant, growing from 8 to 10 feet high, bearing large clusters of brownish purple, sweet-scented flowers in July. Perfectly hardy, 10c.



#### CALADIUM ESCULENTUM

(Elephant's Ears)

One of the most effective plants in cultivation for planting upon the lawn, growing 5 feet with handsome leaves often 3 feet long and 20 inches wide. It will grow in any good garden soil and is of easies culture. Can be stored in sand in any warm place during the winter. Fine bulb, with live center shoots. Select size bulbs, 2½ to 3 inches in diameter, 15 inches each, \$1.50 dozen. Large bulbs, 3 to 4 inches in diameter, 20 cents each, 50c for 3. Mammoth sized, 40c each, \$1.25 for 4, \$4.00 per dozen.

On all small plant orders to go by mail add 10 per cent for postage

## GLADIOLI-The Most Popular Summering Flowering Bulb.

You are sure of fine flowers if you plant Gladiolus, the most attractive of all summer flowering bulbs. They need only a little culture to keep the weeds down; will grow in any good soil and with ordinary rainfall seldom fail to flower.

The best time to plant is about the first of May, but they may be planted by the 20th of April in the Central States. A succession of bloom may be had from July to October by making planting ten days apart.

#### GIANT OR LARGE FLOWERING TYPE

This list is a selection of the very best varieties that grow.

Halley. Salmon pink, very early, 6c each. 60c a dozen.

Mrs. Francis King. Very vigorous in growth, color light scarlet, of very pleasing shade, which attracts attention at once. Flowers of very large size, 6 cents each, 6 for 35 cents, 12 for 60c.

America. The finest pink Gladiolus yet introduced, of large size, color, a delicate lavender pink, tinted white, 5 cents each, 6 for 25c.

Baron Hulet. Finest Blue. 10 cents each.

Peace. White feathered lilac. 10c each.

Schwaban. Best yellow, 8 cents each, 6 for 40 cents.

Chicago White. Extra strong growers; pure white with faint lavender streak in lower petals. Very early. 6 cents each, 5 for 25 cents, 10 for 45 cents.

1910 Rose. One of the best dark pink. 6 cents each, 6 for 35 cents.



Myrtle. Beautiful rose pink. 10c each, 6 for 50c.

Evelyn Kirkland. Rosy pink, dark at edge. 7c each, 75c a dozen.

Lily White. Very fine early pure white. 7 cents each, 6 for 40 cents.

Dr. Norton. The finest cream and pink shaded variety. 10 cents each, 6 for 50 cents.

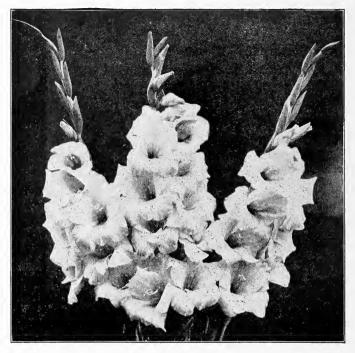
E. J. Shalor. A beautiful deep ruffled rose pink—the best of its class. 10 cents each, 6 for 50 cents.

Panama. Deeper pink than America. A grand early variety. 7 cents each, 4 for 25 cents.

Niagara. Rich cream and canary yellow. Heavy spike. 7 cents each, 12 for 80 cents.

Mrs. Frank Pendleton. Delicate flushed salmon pink, maroon blotch on three lower petals. 8 cents each, 12 for 85 cents.

Alice Tiplady. Orange salmon primulus. 10c.



War Rich blood red, of largest size. A leader among the reds. 10 cents each, 6 for 55 cents. Brenchlyensis. Intense scarlet, 6c each, 6 for 30c. Lost Red. The largest and finest red gladiolus grown. The gladiolus specialists have been unable to decide on name, hence called the "Lost Red." 20 cents, 6 for \$1.00.

#### SPECIAL OFFER GLADIOLUS

One each of 10 named varieties, our selections, 50 cents.

All Colors Mixed. First size, 40 cents per dozen, \$3.00 per 100 postpaid; second size, good flowering bulbs, 30 cents per dozen, \$2.25 per 100, postpaid.

SPECIAL MIXTURE—Our special mixture of named varieties, made up of the very best cut flower varieties in finest assortment, 50 cents per dozen. \$3.50 per 100. (This mixture will give you satisfaction).

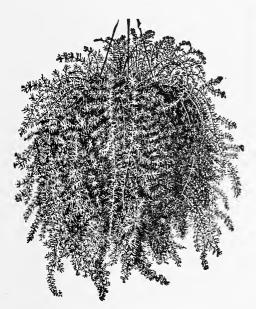
#### HARDY LILIES (For Spring Delivery)

Auratum, the gold banded lily of Japan, 40c.
Rubrum. White, with deep, rosy or crimson band on each petal, with deeper colored spots between.
30 cents each, 4 for \$1.00.

Superbum. Bright orange red spotted purple, grows very strong and tall. 25 cents.

If by mail, add 10 per cent to cost to cover postage.

## General List of Flowering and Ornamental Plants.



#### ASPARAGUS SPRENGERII

A grand trailing plant, especially useful to grow as a pot plant for house decoration or for planting in hanging baskets or window boxes, where it makes a graceful drooping plant with branches or fronds 4 or 5 feet in length, of a rich shade of green; valuable for cutting, or decorating, as it retains its freshness for weeks after being cut. 15 cents each, 50 cents for 4 large plants, by express, 25 cents, 30 cents and 40 cents each. \$2.50 and \$4.00 per dozen.

#### ASPARAGUS PLUMOSA

The stem is tufted, slender and gracefully arching. From the upper portions of the branch, which are finer than the fronds of the most delicate fern, spread in all directions. The whole plant is of bright, cheerful green, and one of the most distinct and effective decorative plants, of easy culture, thriving best in full light, but not direct sun, after the plants become large, they throw large tendrils, 4 to 6 feet long, which are beautiful for decoration. 15 cents each, 4 for 50 cents; large size, 20, 30 and 50 cents.

#### ABUTILONS (Several Varieties)

10 cents to 25 cents each. Abutilons Trailing. 15 cents each, 4 for 50 cents.

#### **ACALPHA**

Yellow and bronze and red varieties, 10 cents each, \$1.00 per dozen.

#### **AGERATUM**

Blue and White varieties, 5 cents each, 50 cents per dozen.

#### ALYSSUM

Double sweet, 60 cents per dozen, \$4 per 100.

#### ALTERNANTHAS (Jacob's Coat)

Largely used for edging, for grave use, and for let-

tering.
Yellow and red varieties, 60 cents per dozen, \$4.00 per 100.

#### **BEGONIA SHUBBERY**

We have ave a beautiful lot of finest flowering va-Choice plants, 25 cents each, 5 varieties for rieties. \$1.00.

#### REX BEGONIAS

The high coloring and exquisite markings of Rex Begonias make them invaluable as decorative plants for house culture; are excellent for baskets and vases if given plenty of moisture and not exposed to the full sun. 5 inch pots, 35 cents.

#### CALLAS

Dwarf Calla, the Godfrey. It far surpasses the common variety in freedom of bloom. Snow white and of perfect form. Blooming size, 25 cents each; large plants, 50 cents each.

Aethiopica or common calla. Excellent house-plant, requiring an abundance of water during its growing season. Strong plants, 20 cents, 30 cents and 50 cents each, according to size.

#### CUPHEA TRICOLOR (Ladies Cigar Flower) 15 Cents

#### CENTUREA

Gymnocarpa (Dusty Miller). Fine for edging beds, 10c each, 75c a dozen, \$4.50 per 100.

#### CROTONS

Crotons are among the finest decorative plants. The leaves are more or less veined and margined and sometimes entirely variegated with shades of yellow, orange and crimson. They like heat, sunshine and moisture. Large size 50 and 75 cents each.

## Coleus

Every lover of foliage should have a bed or border of these. They are fine for edging or massed by themselves. The Coleus will give more pleasure at less cost than any other plant. Very tender, and therefore should not be planted until all danger of freet is part

The number of varieties is so large and varied that we only attempt to describe the standard bedding

varieties

Anna Pfister. Pointed leaves with deep scalloped edges. Bright yellow and green. Dwarf. Blackbird. Leaves and stems almost jet black with

fringed edges. fringed edges.

Beckwith's Gem. Four shades of color, center maroon, bordered red; edge green and yellow.

Golden Bedder. Yellow. This is the best Coleus for bedding; deep gold in the sun; dwarf.

Mrs. F. Sander. Large, creamy white center, bordered with green; blotched crimson.

Firebrand. Flaming red; fine bedder.

Golden Verschafelti. Upper side of leaf rich yellow, reverse tinted red. A splendid bedder.

John Good. Extra strong grower; leaves light.

Mrs. Carolin Beck. Yellow and green; improved Spowerest.

Snowcrest. The oldest, still one of the best, rich Verschafelti.

velvety crimson.

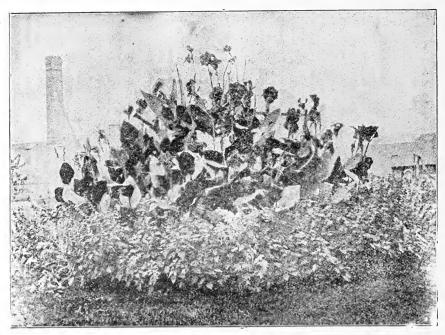
Brilliancy. The finest Giant Coleus ever offered.

Bright carmine shading to deep maroon margin of leaf yellow and green; 10 cents each; large size 25 and 50 cents.

#### PRICE OF COLEUS

#### (Except Noted)

10 cents each, 4 for 25 cents, 12 for 75 cents. Our selection, 5 cents each, 50 cents per dozen, \$3.50 per hundred. After June 10th, \$2.50 per 100.



A Bed of Cannas Bordered With Coleus

CANNAS

No bedding plant equal to the Cannas; are easily grown, and attain large size in ordinary soil. Plant in good, rich garden soil, about the end of May, when all danger of frost is past. Water sparingly for first two weeks after planting. Set the plants 18 inches apart each way, and where more than one kind is used, be careful to set the dwarf growing varieties at outside of bed. Should be taken up in the fall when the tops are killed by frost, and stored away in a dark, cool place. Our stock is very large, numbers many thousands, and all true to name, each variety being the best of its kind.

Many of our customers, appreciating the decorative value of the plant, and aware of its value in producing rich effects in the lawn or garden, want canna beds, but are undecided as to what varieties should be included. For such we have prepared the following selections. These will be a great advantage to you in obtaining the result you desire.

Jollowing selections. These will be a great advantage to you in obtaining the result you desire.

For a round bed, 7 feet across, take 19 plants—19 plants of our selection, 83.00.

For a round bed, 7 feet across, take 27 plants, four varieties—37 plants our selection \$5.50.

For a rectangular bed, 5x8 feet, 25 plants, three varieties—our selection, \$3.75.

For oblong bed, 5x8 feet, 24 plants, three varieties—83.75.

For a round bed, 13 feet across 61 plants 6 years.

For a round bed, 13 feet across, 61 plants, 6 varieties, strong plants, our selection, for \$9.50.

The above prices on Canna beds are by express at purchaser's expense.

#### Price List of Cannas-Standard Varieties

Notice: This price is for started plants growing in pots ready May 10th. Purchasers selection, small plants, 15 cents each, 12 for \$1.50, 25 for \$2.25. Our selection—small plants, 12 for \$1.00; 25 for \$2.00; 50 for \$4.00. Purchaser's selection, second size, 25 cents each, 12 for \$2.50, 25 for \$4.75.

#### WHITE VARIETY

Eureka. The best of its color, creamy white, dwarf habit, 25 cents each, 5 for \$1.00.

#### PINK FLOWERING VARIETIES

rs. A. Conard. Salmon pink, in large, compactly filled trusses, 20 cents.

### CRIMSON AND SCARLET SHADES WITH GREEN FOLIAGE

The President. Rich glowing scarlet, immense round-

ed flowers, medium height. Chas. Henderson. Deep crimson, yellow throat.

Crimson Bedder. Dwarf habit, dark scarlet. Wintzers Colossal. Very large orchid flowering vivid red.

## BRONZE FOLIAGE VARIETIES

King Humbert. Of dwarf, sturdy habit, large leathery leaves. Flowers orange scarlet of large size.

#### GILT EDGE VARIETIES

S. D. Crosy. Dwarf habit, crimson; scarlet border, golden yellow.

#### YELLOW FLOWERING

Florence Vaughan. Golden yellow; spotted scarlet. Richard Wallace. Cánary yellow.

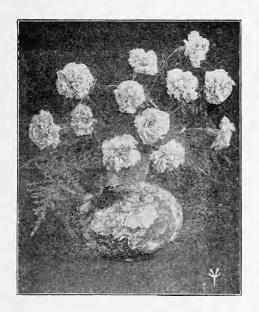
Yellow King Humbert. Yellow, dotted red and has green foliage.

#### GIANT ORCHID-FLOWERING CANNAS

A distant race of Cannas, noted for the immense size of their orchid-like flowers, often 5 to 7 inches across.

ouisiana. 6 feet. Very large, beautiful vivid scar-let orchid-like flower, often measuring 5 to 6 inches across. Foliage a glossy green. Louisiana.

Wyoming. Bronze foliage, large flowers, golden or-



#### **CARNATIONS**

Plant in the open ground as soon as the ground can be worked in the spring. If wanted to flower during the summer and fall, as soon as the flower shoots appear, tie to small stakes; if wanted for winter blooming, the flower shoots should be pinched off until about the middle of August; by that time they will have made very strong, bushy plants. Take up and pot before September first and keep shaded and close for a few days, when they will be ready for removal to the conservatory or window where they are to flower.

Our collection contains the best varieties grown.

Enchantress Supreme. A splendid light pink, deepening toward center.

Edna. Medium size, intense bright scarlet, very prolific bloomer.

Matchless. Fringed white, Dwarf, sturdy grower. Very fragrant.

Pink Matchless. Strong, robust grower, deep rosy pink.

Mrs. C. W. Ward. Dark clear pink. Fine.

Rose Pink Enchantress. Clear, glistening pink.

Red Matchless. Dwarf habit flower, very large dark red.

Benora. Clear white, penciled and flaked scarlet. The best of its class.

Harvester. Tall grower. One of the best whites.

Betty Lou. Clear, dark pink, very prolific, 15 cents.

Price of Small Plants. For growing for next winter's bloom, 10 cents each; \$1.00 for 12; large size plants in fall, 25 cents each, 5 for \$1.00.

#### SPECIAL OFFER

One each of 12 best varieties for \$1.00 including several late introductions.

#### CARNATIONS FOR SUMMER BLOOM

This year we shall have a fine stock of plants, suitable for out door summer bloom, of best varieties suitable for that purpose. State varieties wanted. 20 cents each, 3 for 50 cents. This does not include the new varieties.

#### MARGUERITE OR PARIS DAISY

Always in demand because of the many uses to which they are adapted. One of the most satisfactory plants in cultivation, being easily grown.

Chicago White. Of large size, exceptionally free bloomer. 25 cents each; large, 50 cents.

Queen Alexandria. Is the only large-flowering pure white Daisy, with double, semi-double and single flowers on a single plant at one time. Flowers averaging 2½ to 3 inches in diameter. 25 cents each; large size 40 cents and 50 cents.

Yellow Marguerite. (Queen Belgiums.) 15 cents each. large size 25 cents and 50 cents.

Small White Variety. Very free bloomer. 15c, 35c and 50c each.

#### TRADESCANTIA (Wandering Jew)

Fine for hanging-baskets, vases, etc. Easily grown if given plenty of water.

Multicolor. Foliage brightly marked and striped white, pink, bronze. 10 cents each.

Sopens Vittata. Leaves bright green, striped with creamy white. 10 cents each.

#### ENGLISH DAISY

Beautiful little border plants, which bloom through the summer when planted in a shady situation.

Double Pink and Double White. 5 cents each. 50 cents per dozen.

#### DRACAENA INDIVISA

Beautiful window and greenhouse plants, thriving in a warm, dry room. Should have their leaves sponged off once or twice a week. For general decorative purposes, this is one of the best plants we know. It is of graceful habit and an exceedingly rapid grower and is not affected by the sunshine, drought or storm. It forms a palm-like tree and does equally well either indoors or in the open ground; is especially suited for center vases, baskets and window boxes. Small size 25 cents; larger size, 50 cents and 75 cents each.

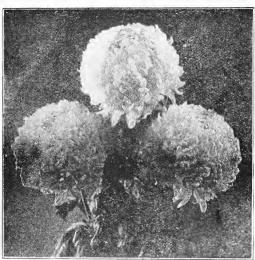
#### FORGET-ME-NOT (Myosotis)

These quaint, neat, low-growing plants love cool, moist soil, and, like pansies, bloom most freely in fall and early spring, producing star-like light blue flowers. 10 cents each, 75 cents per dozen.

#### **FEVERFEW**

One of our finest bedding and vase plants, giving an abundance of double white flowers, one inch across. 10 cents, 20 cents and 30 cents each, \$1, \$2, \$3 and \$5 per dozen, according to size.

## **CHRYSANTHEMUMS**



The Chrysanthemum is, without doubt, the queen of autumn flowers. Their large blossoms of every character and form attract the attention of all who are interested in flowers. We are continually adding new varieties to our large stock, and offer the cream of the best standard sorts of fine, well-grown plants.

#### EARLIEST VARIETIES LARGE FLOWERING

Golden Glow. The earliest yellow variety.
Smith's Advance. The earliest large white.
Marigold. A grand early yellow, heavy grower.
Smith's Enchantress. The best early pink.
Tints of Gold. Bronze and yellow, compact.
Betsy Ross. Fine dwarf, early white.
Oconto. Very early, large white.

#### MIDSEASON VARIETIES LARGE FLOWERING

Golden Queen. An improved Golden Glow. Angelo. Very early pink. Sunglow. Of immense size—incurved yellow. Richmond. Large, incurved, clear yellow. Sunglow. Of immense size—incurved yellow. Richmond. Large, incurved, clear yellow. Alice Byron. Incurved white, dwarf habit. White Chieftain. Of large size, incurved. Pink Chieftain. The loveliest pink of them all. Patty. Light pink, Japanese in form; dwarf. Chas. Razier. Tall grower; pure white. Harvard. Very dark crimson. Golden Glory. Very large incurved, dark yellow. Celebration. A golden Eaton, fine. White Perfection. Similar in form to White Chieftain, but larger. Tiger. One of very best yellow, dwarf habit.

#### LATE VARIETIES LARGE FLOWERING

Ball-shaped Japanese white. December Queen. December Queen. Ball-shaped Japanese white.
Mrs. E. A. Seidweitz. Incurving, deep pink.
Whittier. Golden yellow, wonderful finish.
Golden Mistletoe. Incurved, golden yellow.
Mistletoe. Light pink, turning almost white.
White Mrs. Seidweitz. Incurved, pure white.
Midnight Sun. Dark yellow, strong grower.
Golden Chadwick. A large Japanese yellow.
Adrians Pride. Very brilliant golden yellow.
feet variety. fect variety

Thanksgiving Pink. Very dark pink, large flat flow-

per-

#### CAP VARIETIES

Lilac Cap. Bronze Red Cap. White Cap. Especially suitable for pot culture, as they grow dwarf and bushy; flowers double and good size.

#### POMPONES AND ANEMONES

The variety of Pompones are now so varied both as to time of flowering and color and size that they are rapidly taking the lead with the amateur.

Are very easily grown, require only good pinching back early and the large variety of color and form make them prized very much by the amateur grower. They are practically all hardy, but will not often bloom outside in this locality.

Sunshine. A beautifu rows of petals, late. A beautiful new yellow Anemone, several

Golden Menza. Large single, yellow.

White Menza. Large single, white. Bronze Menza. Clear bronze, single.

Bronze Doty. Dark bronze, good size flower.

Lillian Doty. Very full round flower. Clear white, sometimes changing to pink.

Crawford Pink. Semi-double, fine pink.

Juliana Early, very double, light yellow.

Mrs. Beau. Late bronze with yellow center.

Golden Lida Thomas. Late, clear yellow. Hilda Canning. Late, bronze red, fine habit.

Pink Lillian Doty. Same as the white except in color. Early.

Firebird. Best early red.

Primrose. Anemone, well built flower, very double; dwarf habit.

Dusky Maid. A very large, late semi-double bronze. Very fine.

November Gold. Of large size and fine habit. Large

clear light yellow. December Gold. One of the latest of the pompones. Deep golden yellow, solid flower.

Mrs. G. W. Wickersham. One of the best large mid-

season white.

Chicago Pearl. Large, late white.

Mrs. Tricker. Very early, bright yellow.

Godfrey's Perfection. Late, white anemone flowered, fine for pot plants.

Jack Bannister. Very early, bronze red-large size. Maid of Kent. Small, very double, pure white, late. White Wings. Best early white.

Capt. Cook. Tall grower, a lovely shade of lavender pink.

Mrs. H. Harrison. Very light early pink.

Mary Pickford. Very dainty flesh color, dwarf habit. Glory of Seven Oaks. Very early deep yellow.

Sunbeam. Deep golden yellow anemone.

#### SPECIAL OFFER OF POMPONES

Our collection is so large: (we have many varieties not listed), we offer 15 distinct varieties for \$1.00, 32 for \$2.00.

#### PRICES OF ALL CHRYSANTHEMUMS (Except Noted)

Small plant in spring, 10 cents each, \$1 per dozen. Or selections, 15 for \$1.00, \$6 per 100. Large size in the fall, 50 cents, \$1.00 and \$1.50 each.

#### FICUS ELASTICA (India Rubber Plant)

This has become a general favorite as a house plant because the large shining green leaves endure the dry air of a living room as well or better than any other part. \$1 each; \$1.50 each, \$2.00 each.



#### FUCHSIA (Single)

Speciosa. Very early bloomer. Tube and petals light rose.

harming. Corolla pink; sepals purple. Early and Charming.

Black Prince. Sepals bright carmine, corolla light

rose.

#### FUCHSIA (Double)

Jupitor. Sepals rich scarlet, corolla rich royal purple. Mrs. E. G. Hill. Corolla clear white, strong grower. Price 15 cents each; 4 for 50c; larger size, 25 and 50 cents each.

#### HELIOTROPE

Universal favorites on account of their delightful fragrance. They flower equally well as bedding plants in sunnner or pot plants in winter.

The Queen. Dwarf habit; flower royal purple, with distinct white center.

Snow Wreath. The nearest approach to snow white we have in the Heliotrope.

Snow Wreath. The nearest approach to snow white we have in the Heliotrope. Lemoines Hybrids of wonderful size and coloring. Shades of lavender and blue.

Price of Heliotropes; small plants, 15 cents each, 4 for 50 cents; larger plants, 25 cents each.



Whitmani

#### **FERNS**

Dwarf Boston Fern. Teddy, Jr. A dwarf type, of the Roosevelt, fronds broad and beautifully taper-ed and are of wavy appearance. A beautiful fern and well worthy of trial. 25 cents, 50 cents, \$1.00 each.

Ostrich Plume Fern. (Whitmani). Unquestionably the most valuable type yet introduced. Of compact habit, the pinae are deeply divided, giving the plant a very graceful appearance. Small plants, 25 and 50 cents each; strong, 5 inch pot plants, \$1 each; extra fancy specimens, \$1.50, \$2.00 and

Boston Fern. The most popular house plant in cultivation. In well known specimens, the fronds attain a length of 6 or 7 feet, like plumes arching over in a most graceful manner. A very fine plant for hanging pots or baskets or window boxes in the summer, and conservatory in the winter. First size, 15 cents each, 50 cents for 4; second size, 25 cents each, \$1 for 5; third size, 50 cents each; fourth size, \$1.00 each. Beautiful specimens, \$2, \$3, and \$4 each.

Giant Boston Ferns, Roosevelt. Is a stronger grower than the Boston fern—long, heavy leaves, having a wavy appearance. Strong plants, 25 cents and 50 cents each; 5-inch pot plants, \$1.50.

Nephrolepis Schlozil. Very dwarf crested variety of Whitmani variety of Sword Fern, 25 cents, 50 cents and \$1.00.

#### FERNS FOR DISHES AND THE HOUSE

We have a good stock of the best growing varieties we have a good stock of the best growing varieties suitable for fern dishes and single pots in the home in the best of the easily grown varieties. Small plants suitable for fern dishes, 15 cents each, 4 for 50 cents, 9 for \$1; larger size for specimen plants, 25c and 50c each.

Adiantum Cuneatum The popular fine foliage Maiden Hair, 25 and 50 cents.

Holly Fern. A compact growing heavy leaved fern of beautiful form and habit. 25c, 50c and \$1.00 each.

FERN DISHES. Several kinds, both in glazed and Rockwood ware, 75c, \$1 and \$1.50 each.

#### HARDY FERN

They do best in a partially shaded situation, as on the north side of a house. Ready in May,

Tall Growing Brakes. 30 cents each, \$3.00 per dozen.

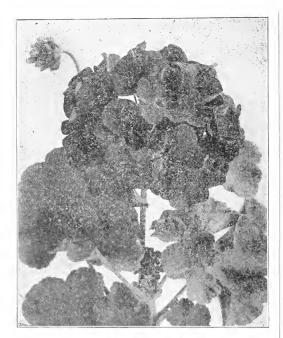
JAPAN AIR PLANT. Similar to a very fine feathery fern; very odd; live without water or soil; should be hung up in a little vase. 25 cents each.

WIRE BASKETS. For Sword Ferns and for porch use, 35c, 50c and 75c each.

Moss for lining same, 35 cents per basket.

JARDINIERES. We carry a splendid assortment of fancy kinds, 50c, 75c and 1. 12 to 16 inches across, \$2 and \$2.50 each.

Jardinieres on Pedestal. A beautiful work of art, \$8 and \$12 each.



## **GERANIUMS**

The Geranium is the most popular plant for bedding purposes, and deservedly so, as they continue to bloom profusely in the hot summer months when other plants are scorched by the sun and dry weather. The new double varieties bloom as freely as the single and make as fine bedders, being more durable. Our list of flowering Geraniums will be found computed by the bedders of the profuse of the property of the property of the profuse of the p

plete. We have taken great care in selecting the different varieties showing characteristics of their

The varieties listed are the best bedding varieties the market today. They are the best there is for on the market today. They are the best t basket, window box and bedding outside.

#### HOW TO HAVE A GOOD BED OF **GERANIUMS**

Plant in medium soil, not too much sand or manure. See that they are in a bright, sunny place. After they once become established do not overwater as this will have a tendency to make them go to leaf growth; when weather becomes very hot a light mulch is beneficial. Always keep soil around plants stirred to a depth of at least one inch. Keep plants free from all old flowers and leaves and if the plants become ungainly, pinch off ends of long shoots.

SPECIAL NOTICE—have your Geraniums shipped by express—it takes a long time for them to get over

#### SCENTED GERANIUMS

Exceedingly useful on account of their fragrant foliage.

 101age.
 Skeleton Leaf Rose.
 25 cen's.
 Large Green Leaf.
 Sweet scented.
 15c and 25c each.
 Dale Park Beauty.
 Flowers similar to a Pansy Geranium.
 Deep lilac color; foliage fragrant.
 25c each.

#### BORDER GERANIUM

Madam Salleroi. Leaves from 1 to 2 inches in diameter; plant is quite dwarf, growing in dense, round masses quite rapidly. Leaves green with margins of pure white; valuable for baskets, vases and for second rows in bedding designs, 10 cents each, 25 cents for 3; \$1 for 12; \$6 for 100.

#### VARIEGATED SILVER LEAF VARIETIES

Madam Pollock. Green disc, bronze zone, edged silver, 30 cents.

#### IVY-LEAVED GERANIUMS

They are the grandest of all house plants, or for baskets or vases. climb, as desired. They can be grown to droop or

Double Red. Bright cherry red.

Joan d'Arc. Perfectly double; flowers white.

Madam Thibut. Beautiful rose pink, very large trusses.

Price of Ivy Geraniums. Small plants, 20 cents each, 3 for 50 cents; large plants, 30 cents.

#### BEST STANDARD SINGLE VARIETIES

The following are the best varieties on the market today. They are the best there is for basket, window box and for bedding outside.

Mrs. J. M. Gaar. Single pure white.
Mrs. E. G. Hill. Salmon pink, very good bedder.
Telegraph. The foliage is dark green with heavy
zone; flowers reddish deep orange.
Clifton. Intense scarlet. Free bloomer.
Granville. Deep rose pink.

#### BEST STANDARD DOUBLE VARIETIES

Jean Viaud. Semi-double, of largest size; pure soft pink with two white blotches.

La Favorite. The best double white for bedding.

Madam A. M. Chevalier. Trusses of immense size, splendid habit. Double white.

S. A. Nutt. The best of all rich, dark crimson varieties. Of perfect shape and large size.

A. Rothschild. Light daybreak pink.

Red Wing. Intense scarlet—one of the best of its color.

color.

Helen Mitchell. An improved A. Richard.
double, orange scarlet. A grand bedder. Semi-20 cents each. Beaute Poitevine. Semi-double salmon pink, dwarf

grower.

M. Blanck. Dark wine, almost purple. A very distinct and striking color. 20 cents.

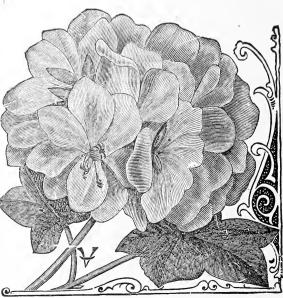
Improved Poitevine. Taller grower than Beaute Poitevine, clear salmon pink, early bloomer.

Countess. Deep pink, graduating to salmon toward

the edges

the edges.
Ruby. Dark wine color, dwarf grower.
Rosalia. Tall, strong grower. A purplish crimson, very showy bedder.
Mrs. Curtis. Light clear scarlet, upright grower.
American Beauty (new). Dwarf habit, color deep majenta pink. Very prolific very much admired. 25c.

(Continued on Page 17)



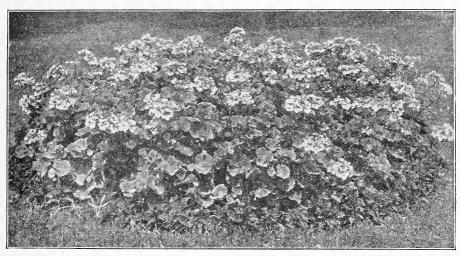
Mad Bushner. Very large white.

Red Barney (new). Dwarf habit, very free flowering, light clear red. 25 cents.

Mrs. Gloede (new). Rosy cerese, very prolific, fine out doors 25 cents each.

Mr. D. Montmorant (new). Dark plum, almost blue. 25 cents each.

PRICE OF ALL GERANIUMS (Except Noted). Small plants 2 inch pots, 10 cents each, \$1.00 per dozen; \$6.00 per 100; second size from 3 inch pots, 15 cents each; \$1.50 per dozen; \$12.00 per 100; third size, 4 inch pots, 30 cents each; \$3.00 per dozen. Extra large for window box and vase use. 40c each, \$4 per dozen. \$3.00 per dozen. Extra large for window box



A Bed of Geraniums grown in full sun, in good soil and moderate amount of water will give you splendid returns for any amount you invest. Buy the larger sizes if possible. See Page 16.

## A SELECT LIST OF BEST DAHLIAS (Priced Separate)

The Dahlia is now taking first place among autumn flowering plants; this is largely due to the splendid new sorts that are being brought out in the Cactus and Decorative class. There is nothing that can equal them in range of color and abundance of bloom. Any good, rich garden soil, not too wet, will grow good Dahlias. Show and decorative types are the smoother petals. Cactus are the curled and twisted petals as shown in the cut.

Plant Dahlias in open ground, about the first of May, if the ground is at all cold and wet defer planting until later date. With us, the started plants have proved as good as the tubers. In fact, they come into bloom more quickly than the tuber and are cheaper.

and are cheaper.

Always stake your Dahlias as soon as they are tall enough, using good stout stake at least 4 feet high. In the fall, after hard frost, cut the tops off within 3 inches from the ground, take up and store in a cool cellar free from frost.

SPECIAL OFFER ON DAHLIAS. We have a fine lot of best named varieties that did not bloom early enough last year to true up. We offer them in assortment divided clumps—7 for \$1.00. They will give you satisfaction, as they are not only cheap, but they are valuable sorts are valuable sorts.

David Harum. Bright orange scarlet with crimson

David Harum.
shadings.

H. Patrick. Waxy white. (Decorative).
Jack Rose. Rich velvety crimson (Decorative).
Mina Bingle. Largest size rich glowing scarlet.
Sylvia. White shading to pink.
Jack's Discovery. White, mottled violet rose.

Sylvia. White shading to pink.

Jack's Discovery. White, mottled violet rose.

Delice. Beautiful soft rose pink.

Aurora. Delicate rosy apricot, shaded lighter. (Cac-

Tus)
J. H. Jackson. Velvety blackish maroon (cactus).
Marjorie Castleton. Soft pink (cactus).
A. D. Livoni. Beautiful soft pink. Quilled petals.
Robert Broomfield. Pure white (Show).
Yellow Duke. Pure canary yellow.

Price of Named Dahlias, 30 cents each, 4 for \$1.00.

#### LANTANA

Quite tender. The are strong-growing and very free-flowering. Valuable as bedding plants, standing the sun very well; also good for planting in pots. 20 cents each. Large size 30 cents each.

Javil. Purest white, a most beautiful flower. L. Poitevine. Beautiful rose, rather dwarf. Javil. L. Poitevine.

Radiation. Beauthul rose, rather dwarf.
Radiation. Brilliant red, center orange.
Weeping. A beautiful trailing variety, very desirable for planting in hanging baskets, vases, pots or open ground. Bears an immense profusion of lovely clear pink flowers from early summer until late in the fall.

#### HIBISCUS

Rapid-growing tropical shrubs with rich scarlet blossom—fine for summer bedding. 25 cents each.

#### IVIES

nglish. An old favorite vine; hardy in the South, but will not stand our Iowa winters. Amber shaded English. apricot, 20

apricot, 20 cents each.
enilworth. An old familiar trailing ivy. Perhaps
the best for shaded places or rooms where the light

is not strong. Each 10 cents.

arlor. Well known Ivy which is very popular as a plant for hanging baskets and vases. Easily grown.

Each, 10 cents, 3 for 25 cents, large 25 Parlor. cents each.

#### MOONFLOWER

Strong-growing climber reaching a height of 40 feet by October 15, if planted in rich ground, exposed to the sun.

White. (Ipomoea noctoflora.) Flowers 5 inches in diameter and pure white, with five-pointed star in the center. 20 cents each.

in the center. 20 cents each.

Blue. (Leari.) Flowers deep azure blue, 4 inches in diameter. Very pretty. 20 cents each.

## BEDDING PLANTS

The Following Are Especially Suited For Bedding: Acalpha, Alternanthera, Alyssums, Dahlias, Daisies, Feverfew, Forget-me-nots, Heliotrope, Lantanas, Marguerites, Pansy, Petunia, Achryanthus. Also seedings as quoted.

The Following Are Especially Adapted For Vases and Window Boxes: Alyssum, Asparagus Sprengeri, Crotons, Dracaena, Geraniums, English Ivy, Tradescantia, Vincas, German Ivies.

In the following list will be found those especially suited for bedding, space not permitting a more general description in body of catalogue.

Alternantheras. Red and yellow, 60c per dozen, \$4.00 per 100.

Achryanthus Emersoni. Unexcelled for bedding, rich red solid color, 75 cents per dozen, \$4.50 per 100.

Achryanthus McNalli. White and green. 75c per doz. Cuphea. Ladies' Cigar plant. 10 cents each.

Centurea Gymnocarpa (Dusty Miller). Fine for edging beds, 10c each, 75c per dozen, \$4.50 per 100.

Lobelia, Crystal Palace. Dwarf blue. Fine for borders; stands sun and heat well. 10 cents each, 75c per dozen.

Lobelia Gracilis, Blue and White. Trailing suitable for baskets of window bordering. 10c each, 75c per dozen.

Pyrethrum or Gold Feather. For bordering beds, keeps its color throughout the summer, 5 cents each, 60 cents per dozen.

Caladium Esculentum. For center beds. Started in pot, 30c and 50c each.

Those wanting large quantities of bedding plants, such as Geraniums, Coleus, Alternanthera, Cannas, etc., will do well to submit their lists to us before buying.

#### GREENHOUSE PLANTS

General list, in which, owing to limited space, we are obliged to omit descriptions.

Lobster Cactus. (Christmas Cactus). 25 cents each. Cobea Scandens. A grand climbing plant for porches;

purple or white cup-shaped flower, 25 cents each. Cyperus Alternifolius. (Umbrella Plant). 15 cents, 25 cents and 50 cents.

25 cents and 50 cents.
Cineraria. Large flowering plants. February, March,
April delivery only, 50 and 75 cents.
Impatiens Sultani. 10 cents each, \$1 per dozen.
Madeira Vine. 5 cents each, 50 cents per dozen.
Stevia. Beautiful sprays of small white flowers;
blooms in the fall. 10 cents each.
Pilea. (Artillery Plant). 10 and 20 cents.

#### SEEDING SUITABLE FOR BEDDING

We annually grow a large quantity of seedling for our own use. Nearly all this stock is now grown and especially suited for immediate effect.

Asters. Finest assortment of kinds and colors. 50 cents per dozen, \$3.50 per 100.

Candy Tuft. White, 50 cents per dozen.

Mignonette. 50 cents per dozen.

Petunia, Giant California. 50c, \$1 and \$2 per dozen.

Ricinus (Castor Oil Beans). 25 cents each, 5 for \$1.60. Large size, 35c each, 3 for \$1.

#### VEGETABLE PLANTS

Tomato. Best early and late varieties. Not transplanted 25c per dozen. Transplanted 50c per dozen. Cabbage. Early varieties, not transplanted, 20c per dozen. 3 dozen for 50c.

Cabbage. Late varieties, not transplanted \$1 per 100. Egg Plants. 50 cents per dozen.

Pepper Plants. 50 cents per dozen.

Sage Plants. Pot grown. 5c each, 50c per dozen.



(Columbia) Interior View of One of Our Rose Houses

Our four Rose Houses, covering over 23,000 square feet of ground, built at a cost of over \$20,000 and planted with the best varieties grown for cut flowers, gives us a large range of color and variety with an almost continuous supply throughout the entire year. See pages 4, 5 and 19.

#### STANDARD COLLECTION OF EVER-BLOOMING ROSES

These Roses are especially suited for summer bedding where large quantities of blooms are wanted. Are not hardy in this climate.

Bon Silene. Bright cherry crimson; strong vigorous grower; wonderful bloomer.

Duchess de Brabant. Light rose, heavy shading of amber and crimson.

Gruss an Teplitz. Richest scarlet, shading to a velvety crimson; larger than Hermosa.

Hermosa. Rosy Pink. An old garden favorite.

Mad. Cecil Bruner. Popular baby pink rose, comes in clusters, used largely for corsage.

#### COLLECTION OF TEA ROSES

The flowers are much larger and more perfect than the preceding list but not in such quantity.

Madam Cochet. Rich healthy foliage, longer stout stems, extra large and full. Bright rose.

Mad. Butterfly. A glorified sport of Ophelia, a wonderful shade of old gold, orange and yellow.

Kaiserine Aug. Victoria. Best summer bloomer white.

White Killarney. Identical with pink, except color, which is pure white.

Columbia. The Rose of all Roses, beautiful, clear, glistening pink, exceptionally strong grower, long stems, keeping qualities are very good. One of the best summer flowering roses.

Premier. Deep rose pink and very free flowering. Large size, good keeper.

Golden Ophelia. Similar in growth with Ophelia. Color, clear golden yellow.

Commonwealth. Strong, rugged grower, very dark pink. A strong grower and splendid summer bloomer.

America. Of large size. A tremendous bud, light, clear pink like Columbia. Bud long and pointed.

Mrs. Coolidge. A pure yellow butterfly. One of the best bloomers we have. Strong grower.

American Legion. A wonderful grower and producer. A beautiful light, clear red.

Sensation. Very large pointed bud. Strong grower, a rich velvety crimson.

Templer. Is not a big rose but is a wonderful bloomer. Very free, dark rich red.

## PRICES OF ALL TEA AND EVER-BLOOMING ROSES

Except where noted, first size, 15 cents each, \$1.50 per dozen; second size, 25 cents each, \$2.50 per dozen. Our selection, ten strong plants from 3-inch pots, especially suited for summer bloom, for \$1.75, by express. These will give you more satisfaction than \$3 invested in cheap little roses.

#### BABY RAMBLERS

All perfectly hardy and wonderful blooming qualities. Grow about 24 inches high, are ideal for bedding out as they flower almost continuously. Flowers in clusters like Crimson Rambler.

Ping Baby Rambler. Clear rosy pink, equal in growth to the red.

Red Baby Rambler. Plant vigorous, foliage dark and glossy. Flowers rich crimson.

Jessie. An ideal Rose, possessing bright green foliage exempt from mildew, with a bushy branching growth; bright cherry crimson.

Ideal. Brilliant Garnet red.

Baby Tausendschoen. Similar to the climbing variety, its charm lays in the variable coloring, changing from white to shades of pink.

Price of Baby Ramblers; small plants, 25 cents each; large size, 50 cents each; large specimens, \$1.00, \$1.50 and \$2.00 each.

We have them in bloom in larger sizes at this price for Easter, Decoration Day and Mother's Day.



Baby Rambler

#### HYDRANGEA

These beautiful shrub plants are valuable for lawn These beautiful shrub plants are valuable for fawn or porch decorations when planted in pots or tubs. The large clusters of flowers resemble those of the Snowball, being larger and remaining on the plant from two to three months.

Thomas Hogg. Large pure white, free bloomer.

Otaska. Bright pink. Sometimes tinted blue; dwarf, sturdy habit; profuse bloomer.

Avalanch. A splendid large white.E. G. Hill. Of immense size, beautiful pink.

Price of Hydrangeas, 25 cents each; larger size, 50 cents, \$1.00, \$1.50, \$2.00 and \$3.00 each.

Specimen plants in bloom during spring and early summer.

#### THE CARDINAL CLIMBER A NEW TENDER CLIMBER

Very strong grower, beautiful fern-like foliage literally covered with a blaze of firey cardinal red flowers, from mid-summer till frost.

25 cents each, 5 for \$1.00.

#### CYCLAMEN

Giant Flowered. Most beautiful and decorative of all pot plants, for winter and spring blooming. Foliage broad, massive and graceful, of dark green, beautifully variegated with silver and rose. The flowers are carried on long stems and produced in profusion for several months. First size, separate colors, suitable for next winter's bloom at 25 cents each. Large size in fall, \$1, \$1.50.

#### PALMS

enita Belmoreana. An elegant species in which the Pinnas are beautifully curved and reflexed. One of the easiest to grow in cultivation. Nice plants \$1 each; large size, \$2, \$3 and \$5 each. Kenita Belmoreana.

Kenita Forsteriana. Similar to the preceding, but taller and more robust. Nice plants, \$1 each. Large size, \$2, \$3 and \$5.

Areca Luteseens. A most elegant palm, \$1, \$2 and \$3 each.

Latania Borbonica. (Chinese Fan Palm.) One of the most desirable for general cultivation. Especially desirable for center vases, etc. \$1 and \$2.

Phoenix Ruebleana. Dwarf feathery growth. Very suitable for center of fern dishes. Takes the place of cocoa palm and easier to grow, 75c and \$1.00.

#### PANSIES

The Pansy begins to bloom in February and continues until late in the fall. Should be placed in very rich soil and watered freely. We offer a fine collection of carefully grown, from pots, that are sure to give satisfaction and bloom freely.

Our Special Mixture. Containing a fine mixture of all varieties. 60 cents per dozen. \$4.00 per 100.

#### SALVIAS

The Salvias now rank with the geranium in importance as a bedding plant. These French varieties are especially valuable on account of their dwarf and compact habit, and coming into bloom in mid July.

Clara Bedeman. Tall, upright grower.
Fireball. Dwarf compact habit, very free flowering.
Flowers brilliant scarlet.

PRICE OF SALVIAS: First size, 10 cents each, \$1.00 per dozen, \$6.00 per 100. Second size, 15 cents each, \$1.50 per dozen, \$10.00 per 100; third size, 25 cents each, \$2.00 per dozen; 16.00 per 100.

#### VERBENA

Is one of the prettiest and most popular of the flowering plants suitable for forming beds on the lawn. It commences to flower and spread from the first day the plants are set until late in the autumn. Colors are white, blue, purple, pink, rosy, crimson, striped. 75c per dozen. 4 for 25 cents.

#### SANSEVIERA ZEYLANCA

The leaves grow to a length of 3 to 4 feet and are beautifully striped crosswise, with broad white variegation on a dark green ground. 25 cents each; large size, 50 cents each.

#### VINCA

This great window-box and hanging-basket plant increases in popularity each year.

ajor Variegata. A beautiful variegated trailing plant. Leaves glossy green, broadly margined with creamy white; flowers blue, 15 and 25c each. \$1.50, \$2.50 per dozen. Extra large, 40 cents each, \$4.00 per dozen. Major Variegata.

Green Variety. Similar to the variegated, but leaves beautifully dark green. 10 and 20 cents. \$1.00 and \$2.00 per dozen.

Hardy Green Vinca. Very suitable for grave use, 15 cents each, 4 for 50 cents.

Vinca Flowering. Pink and white, blooms all sum-mer. Fine for out door bedding. 10c each, \$1.00 per dozen; large size 20 cents each, \$2.00 per dozen.

#### VIOLETS

Mrs. C. W. Fry. Long stems and large flowers, deep blue. Very prolific, 15 cents each.

#### **SMILAX**

There is no climbing plant in cultivation for winter use that surpasses this in the graceful beauty of its foliage. Of no use outside in summer. 10 cents each; large size 20 cents each.

## Pelargonium or Lady Washington Geraniums

Showiest mass of bloom produced on any soft-wooded plant that we have. The flowers are of good sub stance, beautifully ruffled and fluted while the colors are perfection in gorgeous shades and markings and of great size and much better bloomer than the older varieties.

Mad. Vibert. Ruffled flower fiery red, with black blotches.

aster Greeting. The new species is the earliest of all Pelargoniums with enormous florets and clusters having light green foliage and of dwarf robust growth. Blooms from March until fall. The flow-ers are of a fiery amaranth red with five regular

wabian Maid. A sort of Easter greeting, reddish carmine with five large black blotches bordered Swabian Maid. purplish carmine.

Gardener's Joy. Enormous clusters, apple blossom pink, two upper petals blotched carbon brown.

PRICE OF PELARGONIUMS. Small plants, 25 cents each; large size, 50 and 75 cents each.

#### PANSY GERANIUMS

irs. Layal. The flowers are of medium size and have white throat. Each petal is shaded toward the center with a rich lavender pink and a dark maroon blotch in the center; is of easiest growth, dwarf in habit and literally covered with flowers. 25 and 50 cents each. Mrs. Layal.

## HARDY ROSES—A Selection of the Best

Knowing that there is a greater loss of Hardy Roses than any other dormant plant, it shall be our earnest endeavor to supply our customers with the very best plants possible, guaranteeing them to be in good condition when shipped.

#### HOW TO PLANT-VERY IMPORTANT

When planting, care should be taken to set the plants deeply, planting them at least two inches below first point or branches and pounding the soil firmly around the roots. Don't crowd the roots, but dig a good, large hole, spreading out the roots: work the soil around the roots and pack firm as you fill the hole. When about two-thirds full of soil, give thorough watering, then when water soaks away, fill up the hole and firm the soil with your boot. Never for an instant expose the roots to the hot sun. If weather is very warm, protect the dormant plants with straw, sacking or other protecting material, until the tops swell, gradually accustoming them to the light and air. By carefully observing above, you will have no trouble to make your dormant plants thrive, where by careless planting and after-care, one-half will die.

Winter Protection for Rose Plants. This may be done with material most convenient at hand, such as leaves, straw, light manure, street sweepings, pine and cedar boughs, etc. Large Rose bushes will stand several degrees of frost and the covering should not be put on until winter has set in.

How to Make Roses Bloom. In the axil of each leaf is a latent bud. Should the long, strong shoots or branches be placed and kept in a horizontal position, each latent bud will produce many flowers. Cut wooden hooks and peg the long straight shoots firmly to the ground. These branches will not only flower early and late, but will make robust wood, which can be treated in the same manner the following spring. Monthly and Hybrid Roses can thus be made to bloom continuously.

Suckers. Always remove any suckers that come up at side of plants—they are from the root graft of the rose, and they will not bloom and only rob the vitality of the plant.

#### HYBRID PERPETUAL ROSES

Frau Karl Druschki. One of the finest pure white roses.

General Jacqueminot. Rich, velvety, crimson, changing to scarlet crimson. Very fragrant.

Magna Charta. Extra large, full flowers; very double, clear rose, blushed with carmine.

Mme. Plantier. Grows in bush form, flowers in great abundance in June. Pure white.

Mrs. John Laing. Beautiful soft pink, delicious fragrance; of exquisite shape; very large and double.

Prince Camille de Rohan. Rich, dark velvety crimson, passing to maroon shaded black.

Ulrich Brunner. It is of a rich, glowing crimson scarlet color. Free, continuous bloomer.

#### PRICE OF HARDY ROSES

Two year old, April and May delivery. 75c each; \$8.00 per dozen.

One year old, own root plants, pot grown, April, May and June delivery, 30 cents each, \$3.00 per dozen.

#### ROSA RUGOSA

Rugosa Roses are sturdy bushes, 3 to 5 feet in height, and are covered with glossy green foliage and clusters of beautiful single flowers, which emit a fine odor. They bloom continuously and are covered during autumn with bright red pods.

Alba, white, Rubra, Red, C. F. Meyer, Pink, 65 cents each.

#### HARDY CLIMBING ROSES

Dorothy Perkins. Strong, vigorous growth. Flowers are borne in clusters, of a beautiful shell pink, full double.

White Dorothy Perkins. A seedling of Dorothy Perkins. Magnificent clusters of gleaming white flowers.

Crimson Rambler. Everybody knows this Rose. Magnicent and hardy everywhere.

Prairie Queen. A favorite everywhere. Bright red, changing as flower opens to deep pink.

Tausandschon. Means, "Thousand Beauties." The color runs from delicate rose through shades of bright rose and carmine with white, yellow and other tints.

#### PRICE OF CLIMBING ROSES

Small plants from pots, 25 cents each, 4 for \$1.00; two-year-old out-door grown, 60 cents each; 6 for \$3.25.

## FOUR NEW HARDY CLIMBING ROSES OF UNUSUAL MERIT

Alida Lovett. Bright shell-pink with light yellow shadings at base of petals, flowers of good size and quality. A most desirable climber.

Mary Wallace. Named by the Portland Rose Society in honor of the danghter of Secretary Wallace, originated at the Maryland Station of the Department of Agriculture by the late lamented Dr. W. Van Fleet. Described as a pillar Rose, making a fine strong, self-supporting plant 6 to 8 feet high, with large glossy foliage, blooming with great freedom in spring and bearing a considerable number of fine buds in summer and fall. Flowers very large, generally exceeding 4 inches across; well formed, semidouble, of a bright clear rose-pink salmon base to the petals.

Dr. Robert Huey. Similar in habit of growth and form of flower to Paul's Scarlet Climber, but of an interse dark crimson color, and when fully expanded shows its numerous golden stamens, making a beautiful color combination.

Paul's Scarlet Climber. No other climbing Rose can compare with this for brilliancy of color which is maintained until the petals fall. The flowers, a vivid scarlet, are of good size, semi-double, very freely produced in clusters of from 3 to 20 flowers each on much branched canes, the plants being literally covered from top to bottom with bloom. It is of strong climbing habit and perfectly hardy. This is one of the most popular climbing Roses.

These four roses are of rambler type, are perfectly hardy and different from others. Strong 4 inch pot plants only 50 cents each. The four for \$1.50.

## HARDY PLANTS, SHRUBS, VINES, ETC.

(Ready for shipment April 15 to May 10. Send us your orders as early as possible.) We carry in stock only the best and most popular varieties of hardy shrubs.

Larger sizes will be shipped by express direct from the Nurseries

Almond. Double white and doupink. 2 to 3 feet. \$1.00 each. Double white and double

Barberry. Japanese. (For hedges.) 15 to 18 inch. 30 cents each, \$3 per doz. \$20.00 per 100. 18 to 24 inch. 50 cents each. \$5.60 per dozen.

Dogwood. Red branches. 2 to 3 fcet. 10 cents each.

Cottoneaster. (For Hedges) 18 to 21 inch. 35 cents each. \$3.50 doz.

Duetzia. Pride of Roc. feet. 50 cents each. Pride of Rochester. 2 to 3

Elder Golden. 18 to 24 inch. 40c.

Forsythea Fortunei. (yellow) 15 to 18 inch. 25 cents each.

Honeysuckle Bush Rosea. 18 to 24 inch. 35 cents.

Honeysuckle Bush Red. 18 to 24 inch. 35 cents.

Lilac. Common white and purple. 2 to 3 feet. 40 cents each.

Lilac. Best French in white, blue, lavender and purple. \$1.00 each.

Syrangea (mock orange) 18 to 24 in. 40 cents.

Snowberry. White and Red. 18 to 24 inch. 35 cents each.

Hydrangea Panicatata. 18 to 24 in. 50 cents, \$5.00 per dozen, 2 to 3 feet. 85 cents, \$9.00 per dozen.

Hydrangea Arboresceus (Snowball Hydrangea) 18 to 50 cents each. per 100.

18 to 24 inch 60c each.

Weigelia Rosea. 15 to 18 inch. 35 cents.

Weigelia Candica (White) 15 to 18 inch, 35 cents.

Weigelia Eve Ralkke (red) 18 to 24 inch, 60 cents.

Privet Amoor. 18 to 24 inch. \$2.50 per dozen, \$26.00 Spirea Antony Waterer (Red) 12 to 15 inch, 35c \$3.50 dozen. 15 to 18 inch, 45c, \$4.50 per dozen.

Spirea Billordi (Rose) 2 feet, 30 cents each, \$3 per doz. Spirea Thumbergi (White) 18 to 24 inch, 40 cents.



SPIREA VAN HOUTI. The most showy of all Spireas and one of the best flowering shrubs in cultivation.

Spirea Van Houti. (Bridal Wreath) 18 to 24 inch, 25c each, \$2.50 per dozen. \$15 per 100.
2 to 3 feet, 40 cents each. \$4.00 per dozen. \$30.00 per 100.
3 to 4 feet, 75c each, \$7.50 per dozen.

#### HARDY CLIMBING VINE

Ampelopsis Engelmanni 40 cents each.

Ampelopsis Veitchi or Boston Ivy. 60 cents each. Ampelopsis (Woodbine) 30 cents each.

Aristoochia (Dutchman's Pipe) \$1.00 each. Bignonia (Trumpet Vine) 30 cents each.

Cilastris. (Bittersweet) 35c each.

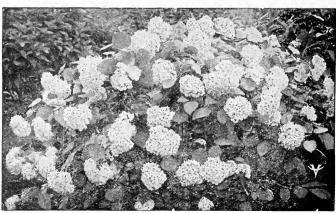
Clematis Panicalata (Small white) 30 cents and 50 cents each.

Clematis Henri (white) Jachmanii (purple) Mad Ed Andre (red) 75 cents each.

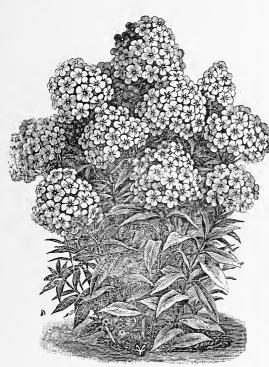
Honeysuckle Halleana (Changeable white), Scarlet Trumpet (red), Halls Japan (variegated) 40 cents each, 3 for \$1.00.

Wisteria blue. 35 cents.

Wisteria white 50 cents.



HYDRANGEA PANICULATA GRANDIFLORA



HARDY PHLOX

#### PEONIES (Divided Roots)

If Sent By Mail Add 5 Cents Each Once Planted They Will Last a Lifetime

Planting. An important point to observe is not to plant too deeply. The roots should be placed so that the crowns (or eyes) are covered with two or three inches of soil. Planting too deep is often the cause of shy blooming.

Plant with the southwest or west exposure.

Plant as early as possible in the spring, as they sprout very quickly. If order is received too late for planting we will hold that part of order and deliver early in the fall.

Comp de Jesseur. Creamy pink, 40 cents. Dutchess de Nemours. White, 40 cents. Felix Crousse. Bright red. 90 cents. Festiva Maxima. Fine white, 50 cents. Fragrance. Light red. 40 cents. L Esperence. Early pink, 40 cents. Paul Neyron. Large clear pink, 40 cents. Philomele. Near yellow, 60 cents. Rubra Superba. Fine red, 60 cents.

#### SPECIAL OFFER

Three Peonics all different, strong roots, for \$1.00. 12 divided roots assorted varieties unnamed for \$5. This collection is made up of some of the finest varieties that names have been lost and is a bargain for one who wishes to plant a row in the gardenby express at purchaser's expense.

#### HARDY PHLOX

F. A. Buchner. Pure white. Miss Lingard. Very early white. Rosenburg. Reddish violet, red eye. C. Elysee. Purplish crimson. H. J. Wijers. White, pink eye. Mrs. Chas. Door. Beautiful shade of lavender. Widar. Reddish violet, white margin. Eclaire. Carmine, light eye. LaVogue. Mauve, carmine eye. Rynstroom. Bright pink. Sunset. Bright pink.

#### PRICE OF PHLOX

Strong pot grown plants, 20 cents each, 6 for \$1.00. I year old plants 30 cents each, 4 for \$1.00.

#### IRIS GERMANICA

Caprice. Rosy red. Eldorado. Yellowish bronze. Flavesceus. Pure yellow. Gertrude. Violet blue. Kochii. Rich clarett purple. May Queen. Rose. Mad Chereau. White veined blue. Florentine. Creamy white.

#### Price of Iris

Divided roots 20 cents each, 3 for 50 cents; 8 varieties, our selection for \$1.00.

Japan Iris. All colors mixed. 40 cents each, 3 for \$1.00.

#### HARDY PERENNIALS

Asters Hardy. Blue, white or pink, 25 cents.
Achilea Perle. 25 cents each.
Digitalis. (Foxglove), 25 cents each.
Day Lily. Blue, 25 cents.
Gypsophilia. Baby breath, 25 cents each.
Gaillordia. Grandiflora bronze and yellow, 25c.
Coreopses Lanceolata. Yellow daisy-like flower, 15 cents and 25 cents each.
Hardy Chrysanthemums. Shades of white, red, bronze, pink, 25 cents each.
Hardy Ferns. Large growing variety, 30 cents each, 4 for \$1.00.
Daisy (Shasta), 15 cents and 25 cents each.
Sweet Williams. Assorted varieties, 20c each.
Hollyhocks. Assorted colors, 15c each, \$1.50 per dozen. dozen.

Hardy Pinks. Assorted varieties, 20 cents each,
3 for 50 cents.

Cross for grave use, 15c each, Trailing Myrtle. Green, for grave use, 15c each, 6 for 75 cents.

Columbine (Aquilegia), yellow, blue, white 25c each. Aquelegia (Columbine), blue, pink, yellow, 25c. Campanula (Canterbury Bell) blue, rose, white, 25 cents.

Delphinium Belledona light blue, 25 cents.

Delphinium Bellemosa, dark blue, 25 cents.

Delphinium white, 25 cents.

Digatilis, (Foxglove) 25 cents.

Platycodon (Starflower) blue and white, 25 cents.

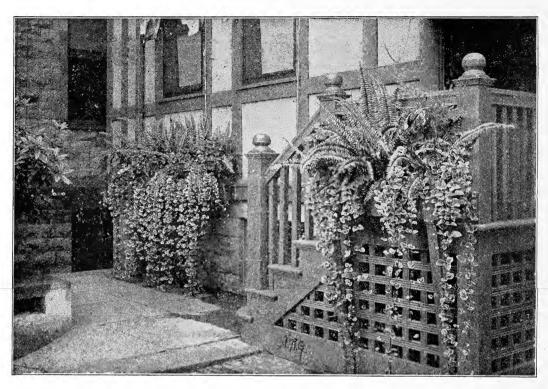
Wall Flower mixed, 25 cents.

Statice Latifolia, blue, 25 cents.

Scabiosa Japonicas, blue, 25 cents. 25 cents.

Oriental Hybrids (red) 25 cents. Iceland yellow 25 cents.

# Special Collections for Window Boxes, Vases and Hanging Baskets



Porch Boxes, made of Cypress, Painted Green, Bolted together—8 inches deep and 10 inches wide. 2 ft., \$2.50; 3 ft., \$3.00; 4 ft., \$4.00; 5 ft., \$5.00.

Vincas, Asparagus Sprengeri and German Ivies, medium sizes for boxes and baskets—25 cents each; \$2.50 per dozen. Large size, 35c each; \$3.50 per dozen.

Boston Ferns—25c, 50c, \$1.00, and \$2.00 each.

Petunias. Rosy morn, Rose of Heaven, Pride of Portland, (blue) \$1.00 and \$1.50 per dozen. Extra large, \$2.50 per dozen.

Geraniums—All colors for beds and boxes, \$2.00, \$3.00, \$4.00 per dozen.

Daisies—25 and 50 cents each.

Dracena Indivisa-50c and \$1.00 each.

State size of box—how much you wish to pay—and we will send you a collection suitable.

Plant Collections for Vase Use. For a vase 18 inches across. One Dracaena, 2 petunias, 2 Daisies, 3 Geraniums, 2 Vincas, 2 Asparagus Sprengeri; all strong plants, ready for immediate effect, \$3.00.

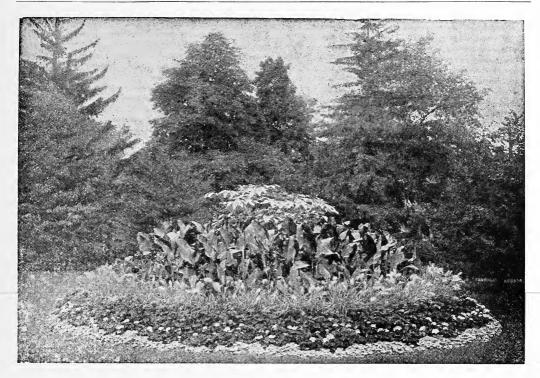
Special Vase Collection. For a vase 24 to 30 inches across: One large Dracaena or Boston Fern, 3 Petunias, 3 Daisies, 4 Geraniums, 8 assorted vines, for \$4.00.

Special Porch Box Collection. Suitable for 2 ft. box; 2 Boston Ferns, 3 Geraniums, 2 Daisies, 4 Vincas, all strong plants, \$3.00 Plants for 3 ft. box, \$3.75. For 4 ft. box, \$5.00.

Special Hanging Basket Collection. One Dracaena or Fern, 4 Geraniums, 2 Vincas, 2 Asparagus Sprengeri, Moss and wire basket for \$3.25 by express.

## PLANT AND FLOWER BASKETS

We make up hundreds of beautiful plant and flower baskets, ranging in price from \$1.50 to \$5.00 and up. These are very suitable for gifts and are also very appropriate for use on graves at Easter, Decoration Day, Mother's Day, and other like occasions. If taken care of they will keep a long time in splendid condition.



Bed of Castor Beans, Cannas, Pennisetum Longistyium, S. A. Nutt Geranium and Mme. Salleroi Geranium, 10 Feet in Diameter

This shows what can be done if plants are grouped correctly. Extended descriptions and prices will be found under their respective heads.

CENTER--Two Castor Beans.

CENTER—Two Castor Beans.
FIRST ROW—36 inches in diameter, 6 Cannas; 18 inches apart.
SECOND ROW—66 inches in diameter, 18 Pennisetum, 11 inches apart.
THIRD ROW—96 inches in diameter, 24 Geraniums, all alike, 12 inches apart.
FOURTH ROW—104 inches in diameter, 46 Geraniums, M. Salleroi, or dwarf petunias for border, 8 inches apart.

Price for Entire Bed, Small Size Plants-\$9.00; Larger size plants, \$13.50.

Larger beds, price on application. In ordering state color of Geraniums wanted.

Castor Beans-	1
Small plants	
Cannas— Small plants 15c each, per dozen, \$1.50 Large plants 25c each, per dozen, \$2.00.	
Petunias. Rosy Morn or Rose of Heaven. Dwarf for edging, 50c. \$1.00, \$1.50 per dozen.	

Pennisetum— Strong plants
Geraniums— Small size
Geraniums, Mad. Salleroi-\$1.00 per dozen, \$6.00 per

#### SURPRISE COLLECTION OF BEDDING PLANTS

READY AFTER JUNE 1. Every year we have a surplus of some special varieties of bedding plants, such as Roses, Cannas, Geraniums, etc., Those who have a bed they wish to fill late in the season will find this collection of exceedingly liberal value. Orders booked at any time and filled in rotation in June, \$1 for 18; \$2.50 for 50; \$4.50 for 100, our selection of var.eties.

#### A BED OF COLEUS

For the lawn, for every purpose of mass planting,

ror the lawn, for every purpose of mass planting, Coleus are popular, effective and cheap.

Price of Coleus. 10 cents each, 4 for 25 cents; 12 for 65 cents. Our selection, 5 cents each. 50 cents per dozen; \$3.50 per hundred. After June 10, \$2.50 per 100.

#### SPECIAL NOTICE

All orders to go by mail must have postage added to catalog price of plants.

10 cents for each \$1.00 or less.

## Bancroft's Money Saving Collection of Popular Plants

These collections are put up for those who want good small plants, yet do not feel able to pay the higher prices charged for those named in catalogs. We sell many thousands of money saving collections yearly, to satisfied customers. Try them. We know you will be more than pleased.

All orders for our Surprise Collections will be acknowledged and entered on our books as received.

We usually commence to send out the collections of Tender Plants about May 1st, and Hardy Plants, the latter part of April. We cannot promise to send them out before these dates. We cannot permit any change in the composition of these collections or in the time of delivery. Always order by letter.

All collections are strictly our own selection of varieties.

Combine your orders, having them shipped by express, and you will be more than pleased with the splendid value you receive. The cost is so small and the extra value of the plants will more than compensate you for the small amount of express charges YOU will have to pay.

## Hardy Plant Collections

- If by mail add 10 cents each collection for postage
- A-Five Hardy Perennials, all different, 1 year old for 60c.
- -Six small Hardy Perennials, all different, for 50 cents.
- -Four Choice Hardy Phlox, our selection, for 50 cents.
- -Twenty Pansies, large plants, all ready to bloom, for \$1.
- E—Five two-year old Hardy Roses, for \$2.50. F—Three named Peony varieties, our selec-
- tion, for \$1.00.
- G—One each, Crimson Rambler, Dorothy Perkins, Baltimore Belle, Prairie Queen, Strong two-year-old plants, for \$2.00. H—For \$2.00 we will send 6 Hardy Orna-
- mental Shrubs, our selection of sorts, 2 to 3 feet high.

## Tender Plant Collections

- I—12 fine Coleus, Fine plants, all different for 50 cents.
- -Nine choice Salvia. Plants from two-inch pots for 50 cents. Of 12 from 3inch pots for \$1.20.
- K—Six different varieties of the everblooming Cannas for 75 cents.
- -Six assorted Bedding Plants for 50 cents. M—Ten fine named varieties Gladioli, all dif-
- ferent, our selection, for 50 cents.
- N-Six Carnations, all different shades, for 50 cents.
- O—Six beautiful Geraniums for 50 cents. Two-inch pots.
- P—Ten fine large Rose Plants all ready to bloom, all different, from three-inch pots. for \$1.50 by express at purchaser's risk. This collection will give you results.
- Q-Eight Chrysanthemums, all different, for 50 cents.

#### SPECIAL ON HARDY PERENNIAL PLANTS

Those that die to the ground every year

No money you can invest will give you such pleasure and permanent returns as that you invest in Hardy Plants. Once planted they stay, growing in beauty every year. Our stock of these is large and complete and covers such a wide range of variety that you can select what will give you a com-

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We will make up a collection of 25 Hardy Perennials, all different, for \$3.00. Strong 1-year-old plants.

This will give you a wonderful variety of flowers almost the entire summer.

#### SURPRISE COLLECTON OF BEDDING PLANTS

READY AFTER JUNE 1. Every year we have a surplus of some special varieties of bedding plants, such as Roses, Cannas, Geraniums, etc. Those who have a bed they wish to fill late in the season will find this collection of exceedingly liberal value. Orders booked at any time and filled in rotation in June, \$1 for 18; \$2:50 for 50; \$4.50 for 100, our selection of varieties.

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# **INDEX**

Abutilons	11
Acalpha	11
Achiles	23
Achryanthus	18
Ageratum	11
Air Plant, Japan	15
Almond, Flowering	
Althernanthas	18-11
Alyssum	11
Amaryllis	
Ampelopsis	22
Apios Tuberosa Artillery Plant	9
Artillery Plant	18
Aristoochia, Dutchman's Pi Aquelegia Asparagus	pe 22
Aquelegia	23
Astona handu	111
Asters, hardy	23
Pahyle Prooth	18
Baby Ramblar	20
Baby's Breath Baby Rambler Barberry	99
Rackete	15.5
Baskets Bedding Plants Begonia Shrubbery	13-3
Begonia Shrubbary	20
Begonia, Rex Bignonia-Trumpet vine Bouquets	11
Bignonia-Trumpet vine	99
Bouquets	5
Boston Ivv	99
Bridal Bouquets	5
Boston Ivy Bridal Bouquets Bush Honeysuckle	22
Caladium	18-9
Callas	
	1 1 - 17
Campanula	23
Campanula Candy Tuft Cannas 25	23
Campanula Candy Tuft Cannas 25	23
Campanula Candy Tuft Cannas Canterbury Bells Cardinal Climber	23 18 -12-23 23
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations	23 18 -12-23 23 20 4-5-13
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean	23 
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea	23 23 23 20 4-5-13 .25-18 .11-18
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria	23 23 20 1-5-13 .25-18 .11-18
Campanula Candy Tuft Cannas	23 18 -12-23 20 1-5-13 .25-18 .11-18
Campanula Candy Tuft Cannas	23 18 -12-23 20 1-5-13 .25-18 .11-18
Campanula Candy Tuft Cannas	23 18 -12-23 20 1-5-13 .25-18 .11-18
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Clrysanthemums Clematis Clematis	23 18 -12-23 20 4-5-13 25-18 11-18 18 5 4-14 23 22
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Clrysanthemums Clematis Clematis	23 18 -12-23 20 4-5-13 25-18 11-18 18 5 4-14 23 22
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Clarysanthemums, Hardy Clematis Climing Plants Cobea	23 18 -12-23 23 20 4-5-13 25-18 11-18 11-18 23 22 22-21 18
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Clematis Climbing Plants Cobea Coleus	23
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Clematis Climbing Plants Cobea Coleus	23
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Clematis Climbing Plants Cobea Coleus	23
Campanula Candy Tuft Camas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis	23
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums, Hardy Clematis Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages	23
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums, Hardy Clematis Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages	23
Campanula Candy Tuft Cannas Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages Cortons Cuphea	23
Campanula Candy Tuft Camas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages Crotons Cuphea Cut Flowers	
Campanula Candy Tuft Camas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages Crotons Cuphea Cut Flowers Cypherus (Umbrella Plant)	
Campanula Candy Tuft Cannas Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums Chrysanthemums Clematis Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages Crotons Cuphea Cut Flowers Cypherus (Umbrella Plant) Cyclamen	
Campanula Candy Tuft Cannas Candy Tuft Cannas Castor Carterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums Chrysanthemums Clematis Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages Crotons Cuphea Cut Flowers Cypherus (Umbrella Plant) Cyclamen Dahlias	
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums, Hardy Clematis Climbing Plants Cobea Cotoneaster Columbine Aquilegia Coreopsis Corsages Crotons Cuphea Cut Flowers Cypherus (Umbrella Plant) Cyclamen Dahlias Daisy	
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums, Hardy Clematis Climbing Plants Cobea Cotoneaster Columbine Aquilegia Corcopsis Corsages Corsages Cortons Cuphea Cut Flowers Cypherus (Umbrella Plant) Cyclamen Dahlias Daisy Day Lily	
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums Climbing Plants Cobea Coleus Cottoneaster Columbine Aquilegia Coreopsis Corsages Corsages Cortons Cuphea Cut Flowers Cypherus (Umbrella Plant) Cyclamen Dahlias Daisy Day Lily Designs 1-5	
Campanula Candy Tuft Cannas 25 Canterbury Bells Cardinal Climber Carnations Castor Bean Centurea Cineraria Chiffon Chrysanthemums Chrysanthemums, Hardy Clematis Climbing Plants Cobea Cotoneaster Columbine Aquilegia Corcopsis Corsages Corsages Cortons Cuphea Cut Flowers Cypherus (Umbrella Plant) Cyclamen Dahlias Daisy Day Lily	

Dog Wood Dracaena	22
Dracaena	24-13
Dusty Miller Duetzia	18-11
Duetzia	22
Easter Lilies	4-10
Elder Elephants Ears	22
Everblooming Poses	ì
Fertilizer	1
Everblooming Roses Fertilizer Ferns	15
Fern Dishes	15
Fern Dishes Ferns, Hardy	15-24
Feverfew	15
Flowering Almond	22
Forget-Me-Not	13
Fuchsia	15
Foxglove	23
Funeral Designs	6-7-8
Ficus Elastica Flowering Almond Forget-Me-Not Fuchsia Foxglove Funeral Designs Gaillardia Geraniums 16-17-26 Geraniums, Pansy Gladioli Glovinias	23
Compiums Doney	16
Gladioli	16
Gloxinias	10
Giant Ismene	9
Giant IsmeneGold Feather	18
Gypsophila	23
Gymnocarpa (Dusty Miller)	11
Hanging Baskets	24
Gypsophila Gymnoearpa (Dusty Miller) Hanging Baskets Hardy Lilies	10
Hordy Actore	92
Hardy Climbing Plants Hardy Ferns Hardy Perennial Plants Hardy Roses Hardy Shrubs, Collection	21-23
Hardy Ferns	.15-23
Hardy Perennial Plants	22-23
Hardy Roses	99
Hedge Plants	93
Heliotrope	15
Heliotrope Hibiscus Holly Hocks	17
Holly Hocks	23
Holidays Honeysuckle Hyacinthus Hydrangea	4
Honeysuckle	22-23
Hyacinthus	9
Hydrangea	_20-22
Insecticide	
Iris	23
Ivies India Rubber Plant Ismene	15
India Rubber Flairt Ismono	13 0
Jardinieres	15
Lantana	17
Lilac	22-17
Lilac Lilies, Hardy	10
Lily, Day	23
Lily, King Lobelia	9
Lobelia	18
Lodge Designs	7
Loose Cut Flowers	4-5
Maggravita	18-9
Manarial Wyesths	13-4 o
Madeira Vine Marguerite Memorial Wreaths Mignonette	0 1 R
Moonflower	17
Money Saving Collections	17 26
money paring concendits	40

Myrtle	23
Mysotis	13
Narcissus	4
Orange, Mock Otaheite Orange	22
Dalare Orange	16
Parms	-20
Palms	-20 20
Pelergoniums	-20
Peony	-95
Pannisatum	25
PennisetumPetunias	-24
Phlox, Hardy	2:
Plant Collections	2.
Plant Collections21-22-23	-20
Platycodon	.23
PlatycodonPinks	23
Poppies, Hardy	2:
Pyrethrum	18
PyrethrumPlumosa1	1-4
Pilea	18
Porch Boxes	24
Pilea Porch Boxes Privet	.22
D I.1 - u Dogog 19	_'21
Ribbons Ricinus Roses 4-5-18-19 Rubber Plant Salvia	5
Ricinus	18
Boses 4-5-18-19	-21
Bubber Plant	15
Salvia	20
Sanbucus Sanseveria	.22
Sanseveria	.20
Scabrosa	23
Shasta Daisy	23
Smilax4	-20
Snowball	.22
Snowberry Spirea Spreugeri 1	.22
Spirea	.22
Sprengeri1	1-4
Statice	.23
Stevia	.18
StaticeSteviaSummer Flowering Bulbs9	-10
Sweet Peas Sweet William Syringa Symphoricarpos (Snowberry)	4
Sweet William	.23
Syringa	.22
Symphoricarpos (Snowberry)	.22
Too Roses	-19
Tradescantia Fuberoses Frumpet Vine Vase Collections	.13
Tuberoses	9
Frumpet Vine	.22
Vase Collections	.24
Verbena Vegetable Plants	.20
Vegetable Plants	.18
Vincas20	-24
Violets	.20
Vincas	-22
Wall Flowers	.23
Wandering Jew	.13
Wedding Bouquets	5
Wedding Bouquets Weigelia Wedding Designs and Bouquets	.22
Wedding Designs and Bouquets	s5
Wire Baskets	.15
Wistaria	99
	.44
Wistaria Woodbine Wreaths, Memorial Day	.22



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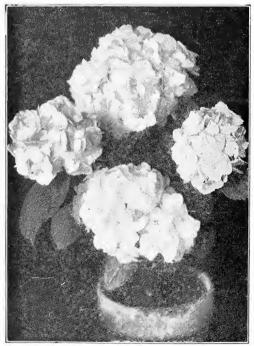
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